

Working Group M - Market

ARGE 2009 Conference

Prague, 17 – 18 September 2009



THE EUROPEAN FEDERATION OF ASSOCIATIONS OF LOCK AND BUILDERS HARDWARE MANUFACTURERS
ARBEITSGEMEINSCHAFT DER VERBANDE DER EUROPÄISCHEN SCHLOSS - UND BESCHLAGINDUSTRIE
FEDERATION EUROPEENE DES ASSOCIATIONS DE FABRICANTS DE SERRURES ET FERRURES

ARGE WG M - Members

Michel Akoum	France
Holger Koch	Germany
Jan Pieter Brinkman	Poland
Thomas Jansson	Sweden
Arjen Koole	The Netherlands
Alfred Scheurer	Switzerland
David Whitworth	United Kingdom

ARGE WG M - Agenda

1. Introduction
2. New ARGE Questionnaire
3. Results ARGE Questionnaire
4. Summary Euroconstruct information on the market
5. Questions

A handout of the information will be published on the ARGE website (www.arge.org)

ARGE WG M – Introduction



Bad news show (EU countries)

Key-indicators	2008	2009	2010
GDP (real annual % change)	0,9	-4,0	-0,1
Unemployment rate	7,0	9,4	10,9
Export	1,3	-12,5	0,7
No. of housing completions	2.431.300	1.727.000	1.529.600
Non-residential market volume	286.826 (mill. Euro)	-10,7%	-6,4%

ARGE WG M – New ARGE Questionnaire

REASONS

- More detailed statistical information on product groups, in line with ARGE website
- Focus on interesting data for individual companies
- Open questions on trends and consequences of the economic crisis

ARGE WG M – New ARGE Questionnaire

RESULTS

- Number of answers: 6

However

- Most of the questionnaires only partly completed
- Data in various cases not in line with Euroconstruct/Eurostat data
- Not enough reliable data to present results today

ARGE WG M – New ARGE Questionnaire

Proposal 2010

- No longer send out a ARGE questionnaire to the members
- ARGE WG M to discuss information about construction & building hardware market which is available from different sources.
- Focus will be on making trends visible and not on the exact data
- Investigate if Eurostat statistics can be placed on ARGE website, like the German Association has already done (http://www.schlossindustrie.de/asp/mid_login.asp)
- Make proposal to Presidential Team about maintaining data on website (time/costs)

ARGE WG M – European construction market

Construction sector total

2009 (forecast)

- 2 growing countries (CH + PL) and 17 decreasing countries
- Total market decrease: **-7,5%** (= 110.886 mill. Euro)

2010 (forecast)

- 10 growing countries and 9 decreasing countries
- Total market decrease: **-1,0%** (= 14.339 mill. Euro)

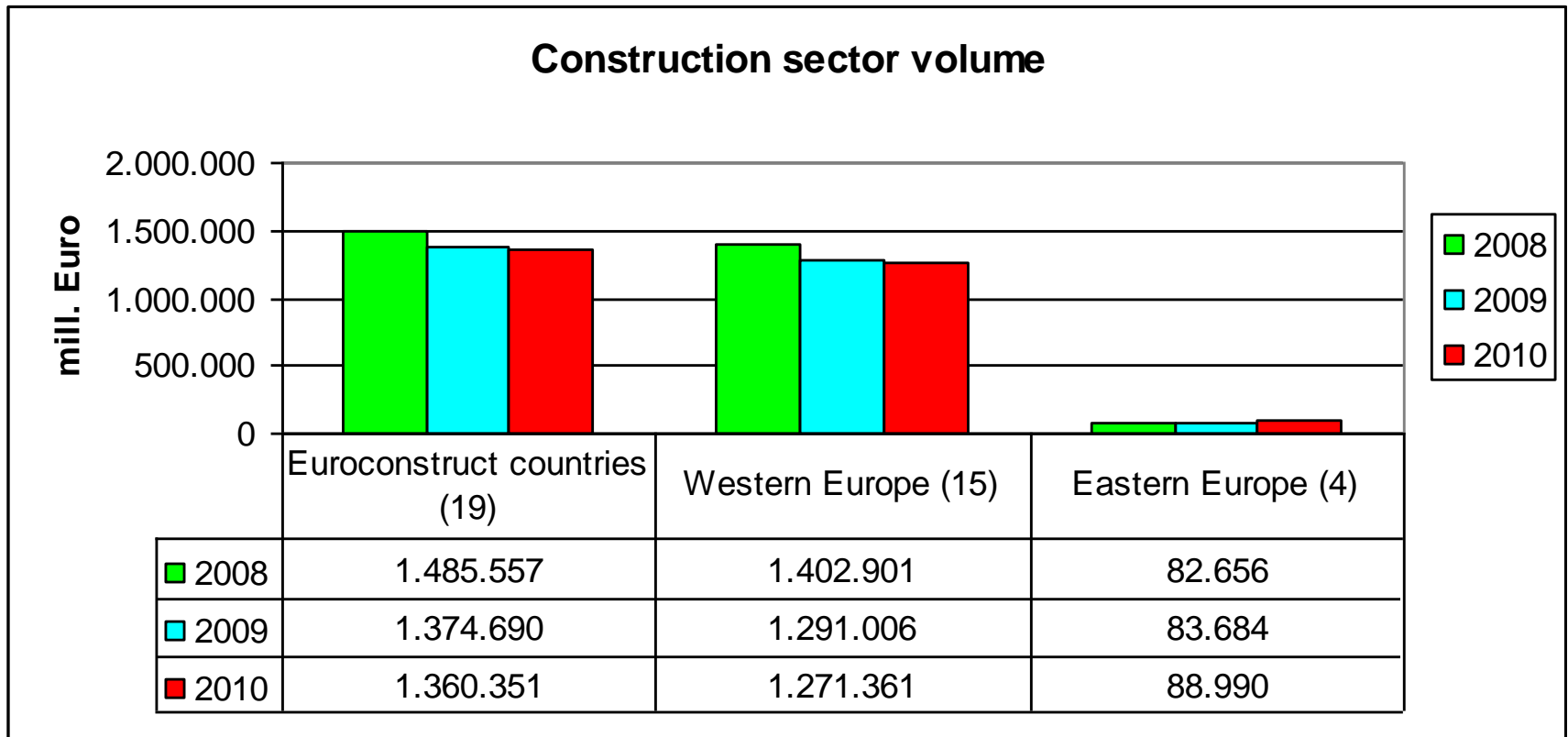
2011 (outlook)

- 15 growing countries and 4 decreasing countries (FI, IE, CH and NL)
- Total market increase: **1,6%**

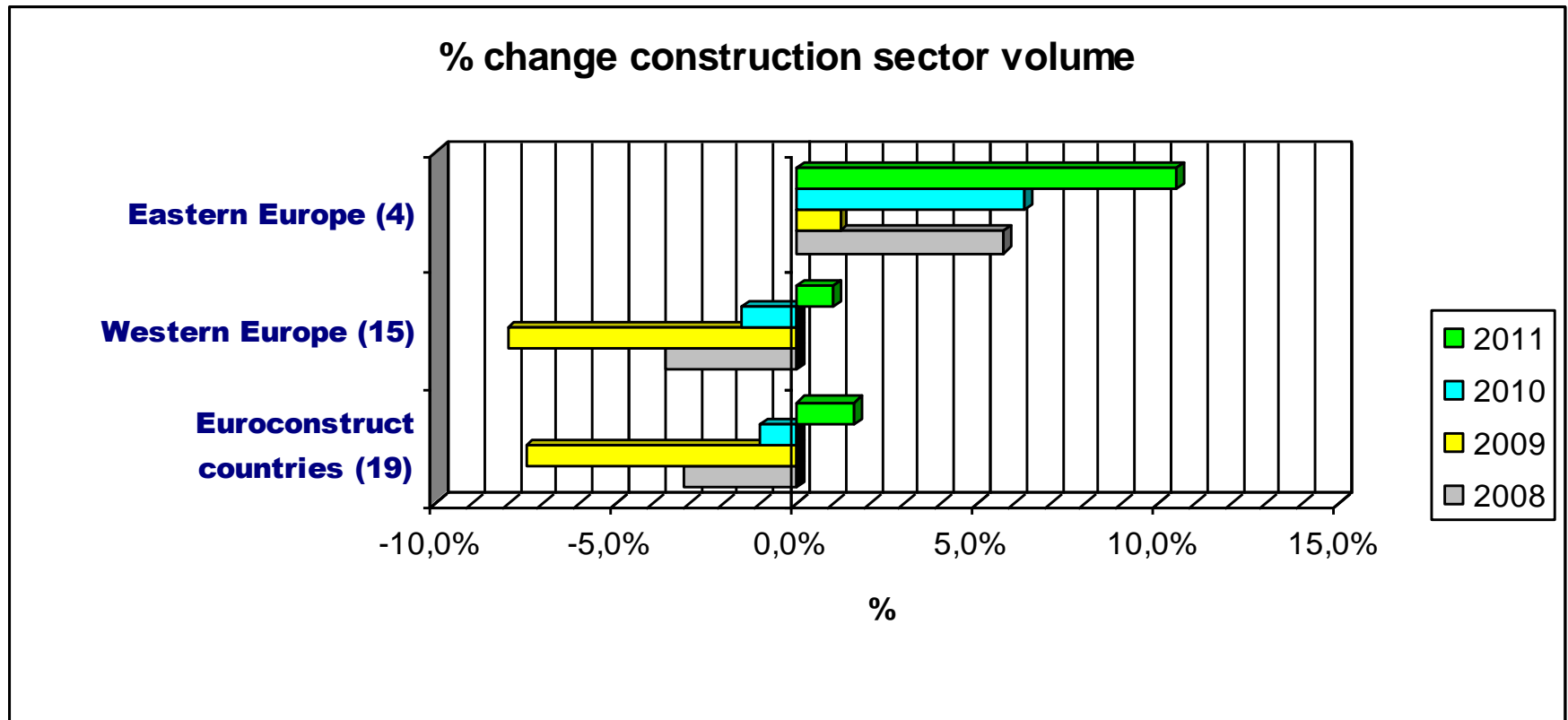
ARGE WG M – European construction market

Western Europe: AT, BE, DK, FI, FR, GE, IE, IT, NO, PT, ES, SE, CH, NL and UK

Eastern Europe: CZ, HU, PL and SK



ARGE WG M – European construction market



ARGE WG M – European construction market

Residential construction sector (euroconstruct countries)

2009 (forecast)

- Number of 1+2 family dwellings: 733.500 (-153.500)
- Number of flats: 993.000 (-550.800)

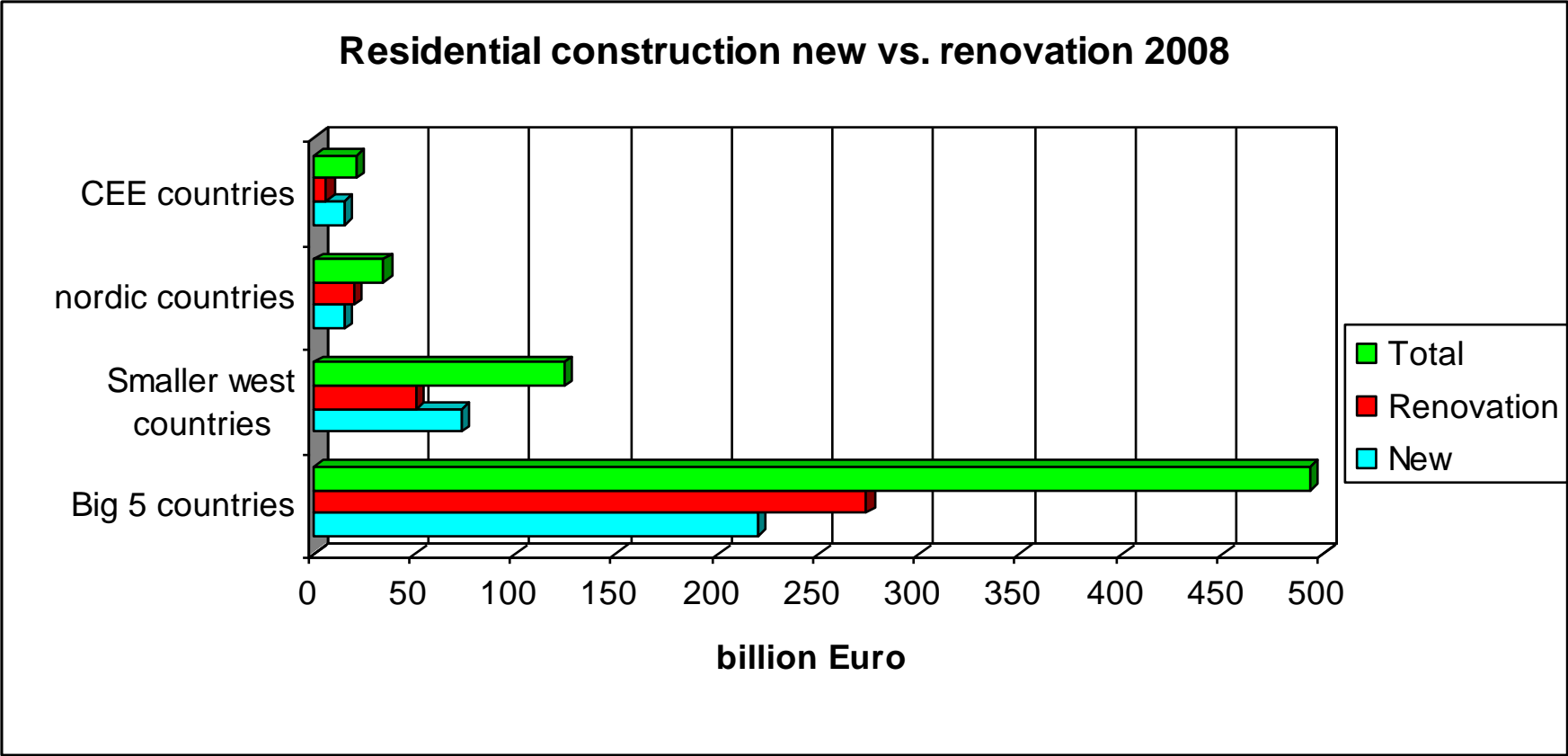
2010 (forecast)

- Number of 1+2 family dwellings: 671.500 (-62.000)
- Number of flats: 858.100 (-135.400)

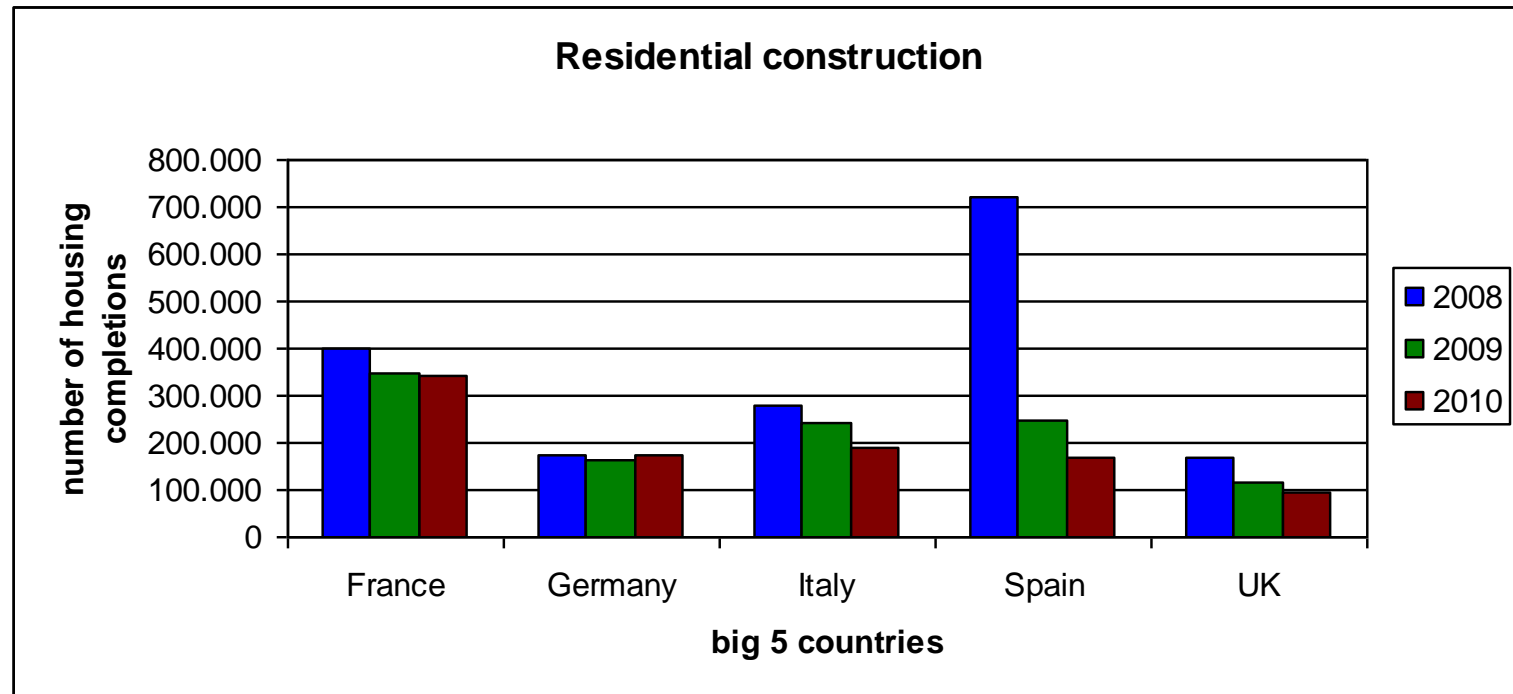
2011 (outlook)

- Number of 1+2 family dwellings: 675.600 (+4.100)
- Number of flats: 880.800 (+22.700)

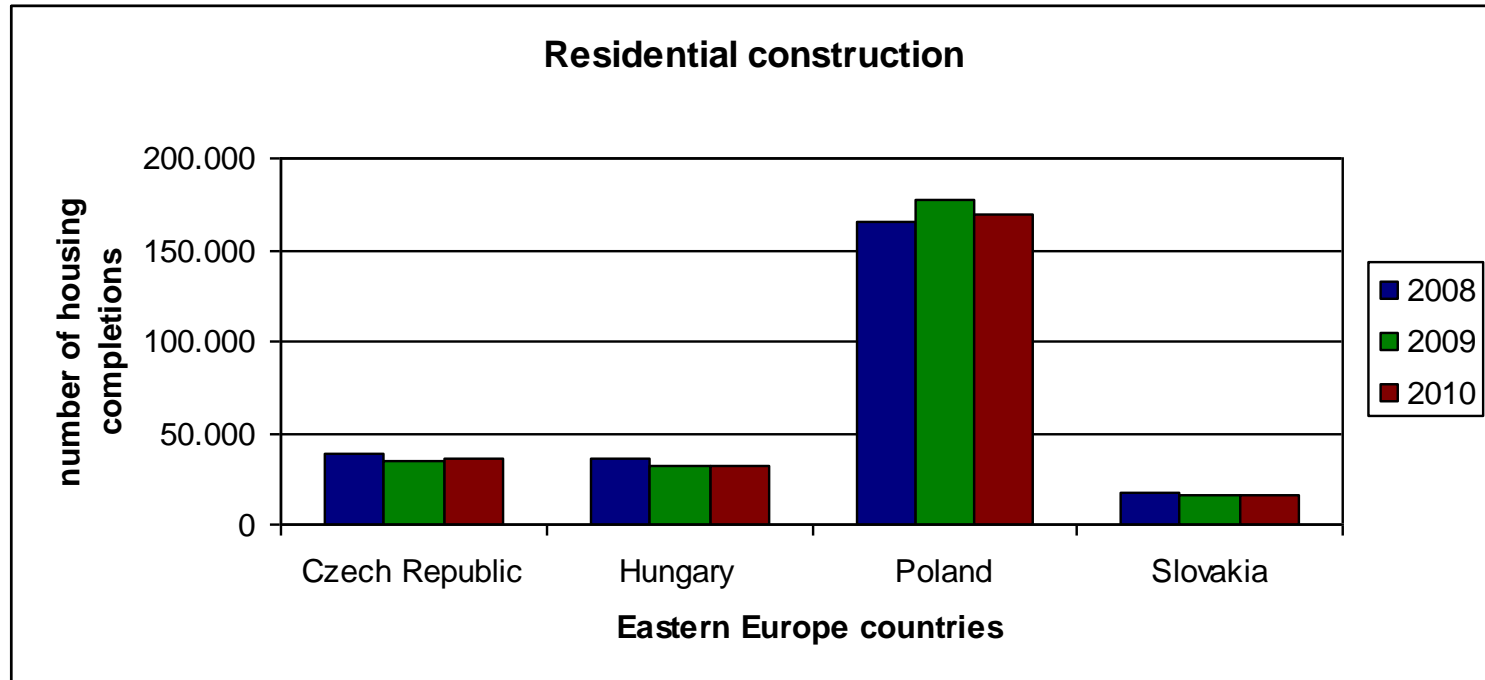
ARGE WG M – European construction market



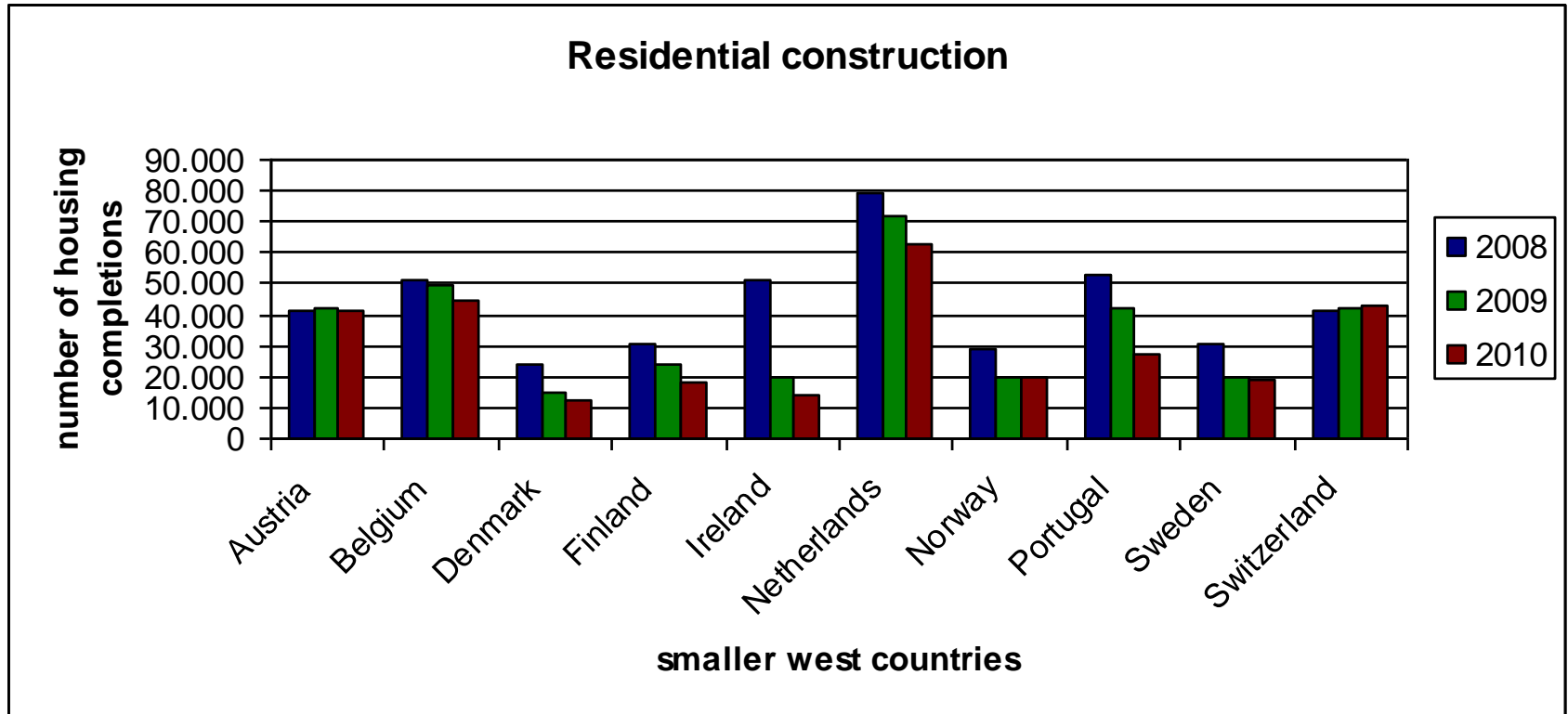
ARGE WG M – European construction market



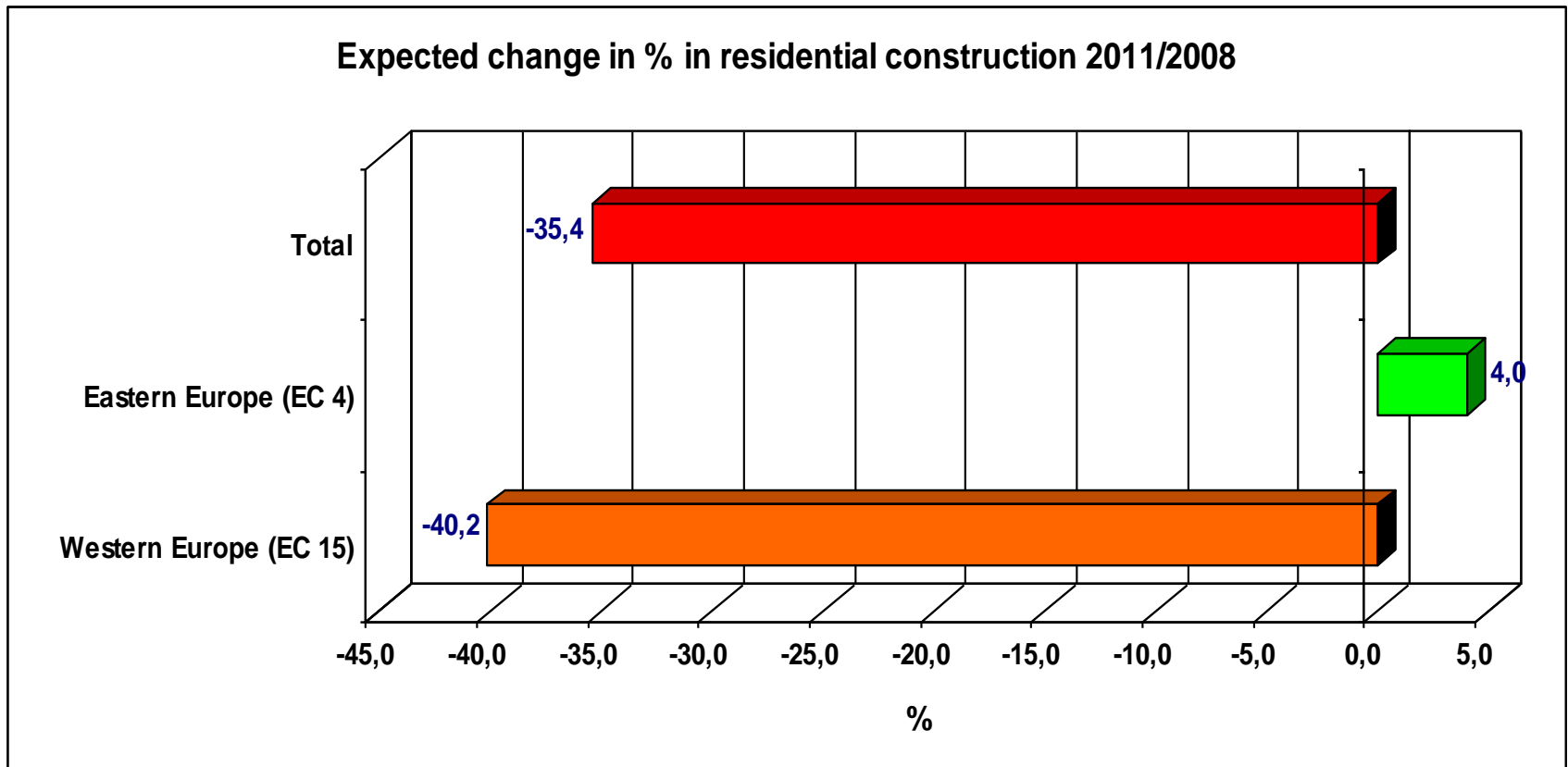
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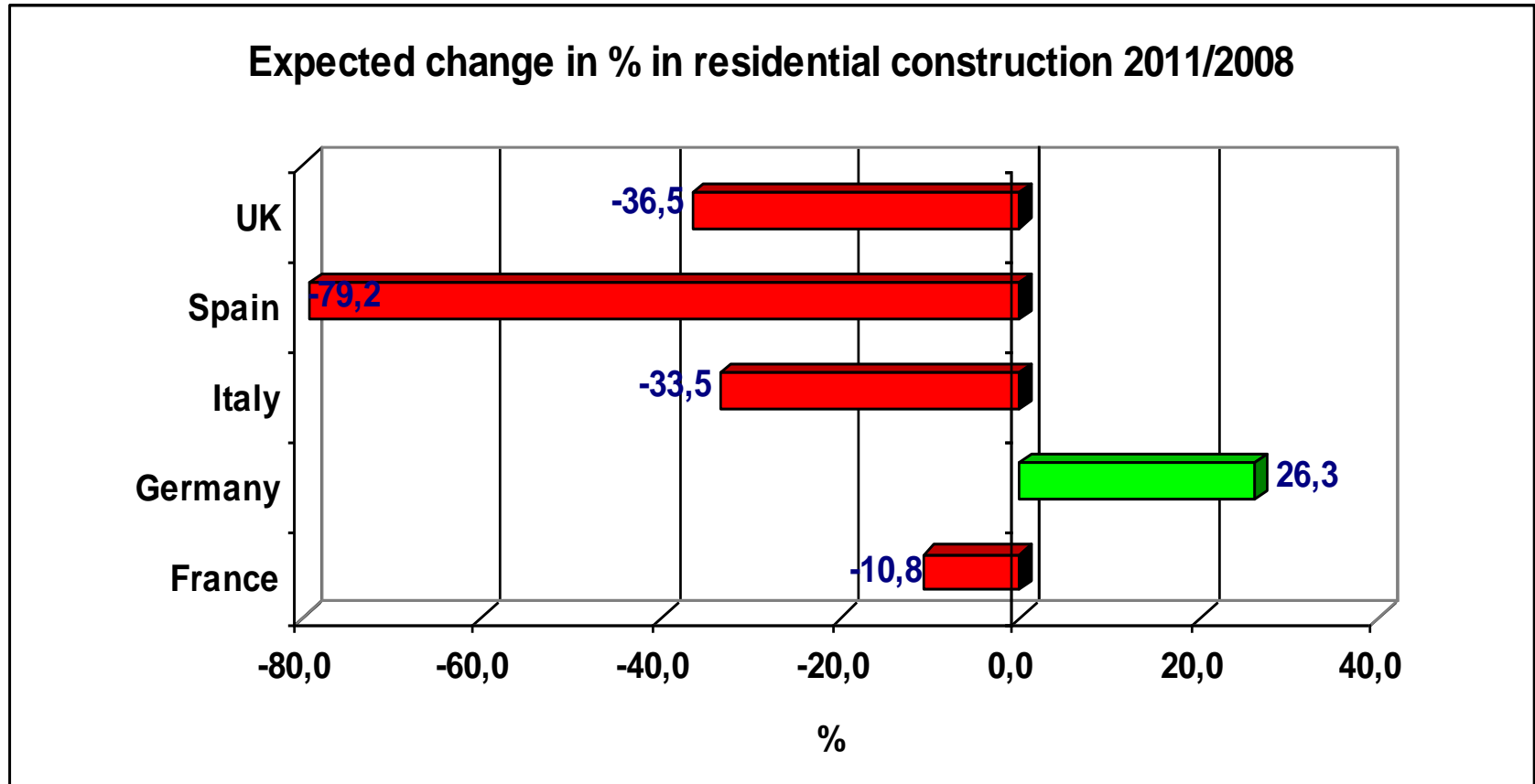
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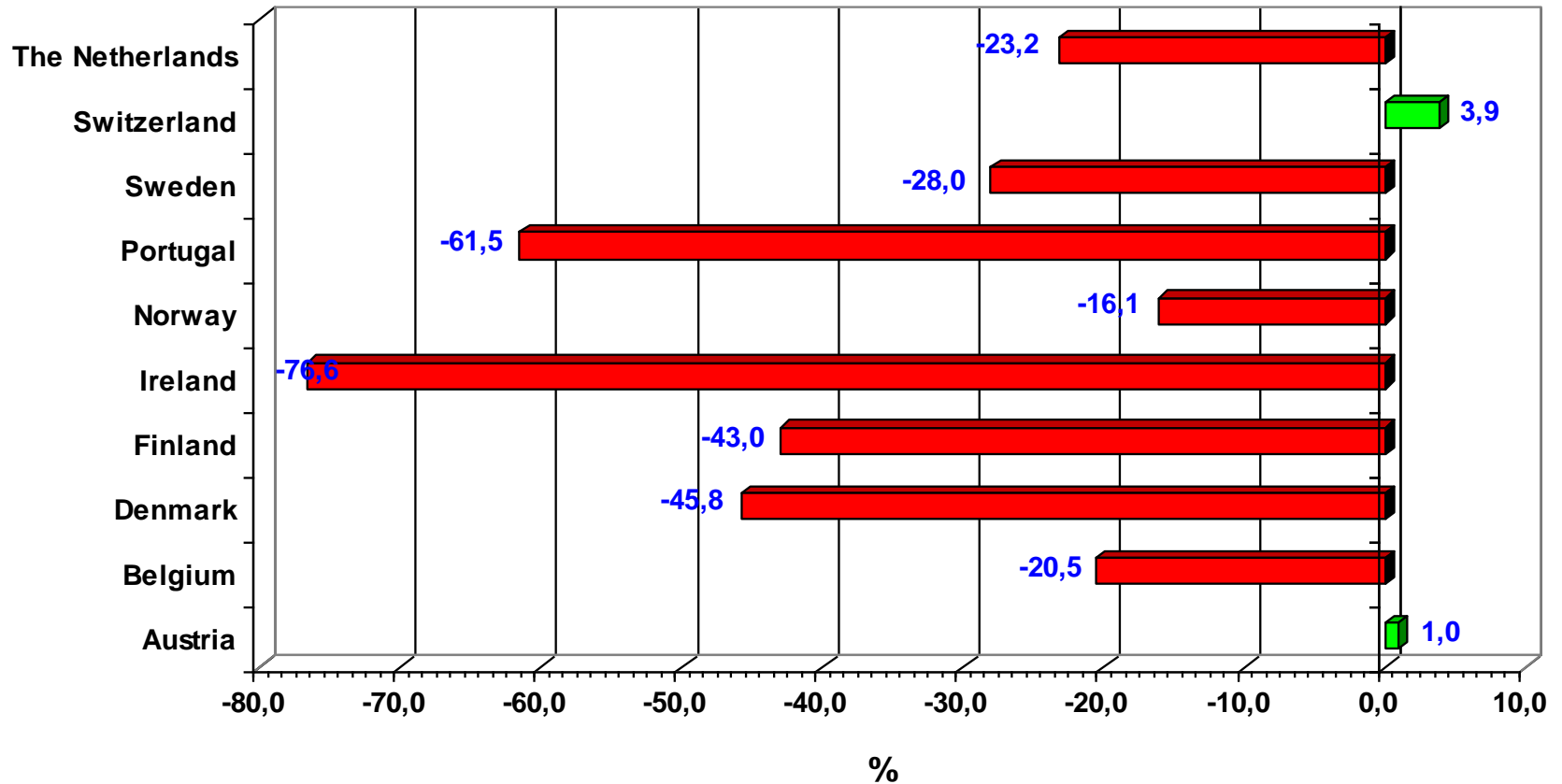


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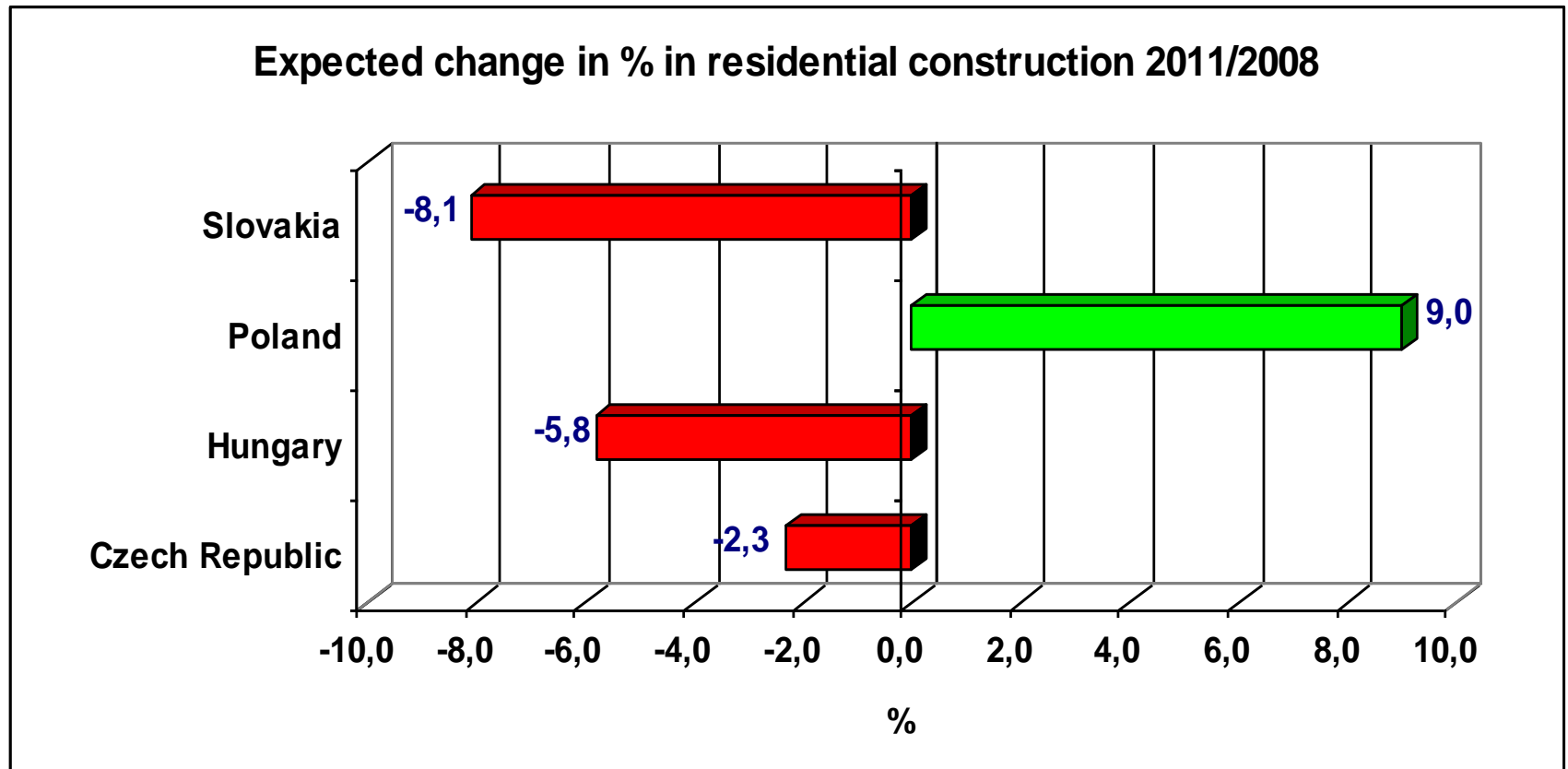


ARGE WG M – European construction market

Expected change in % in residential construction 2011/2008

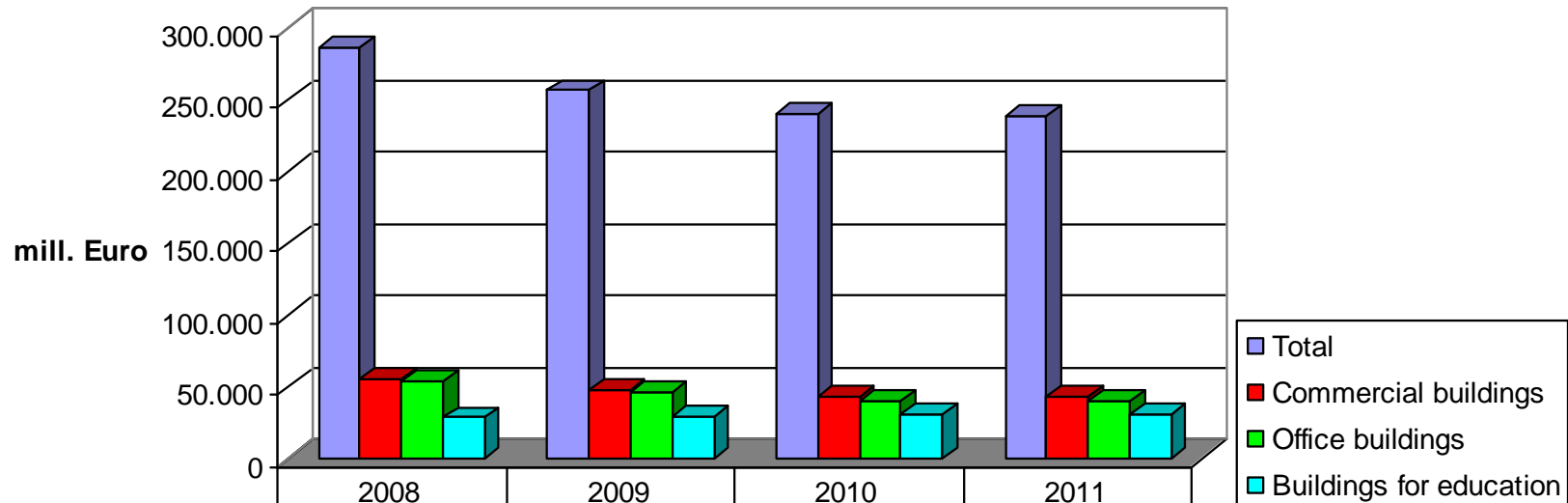


ARGE WG M – European construction market



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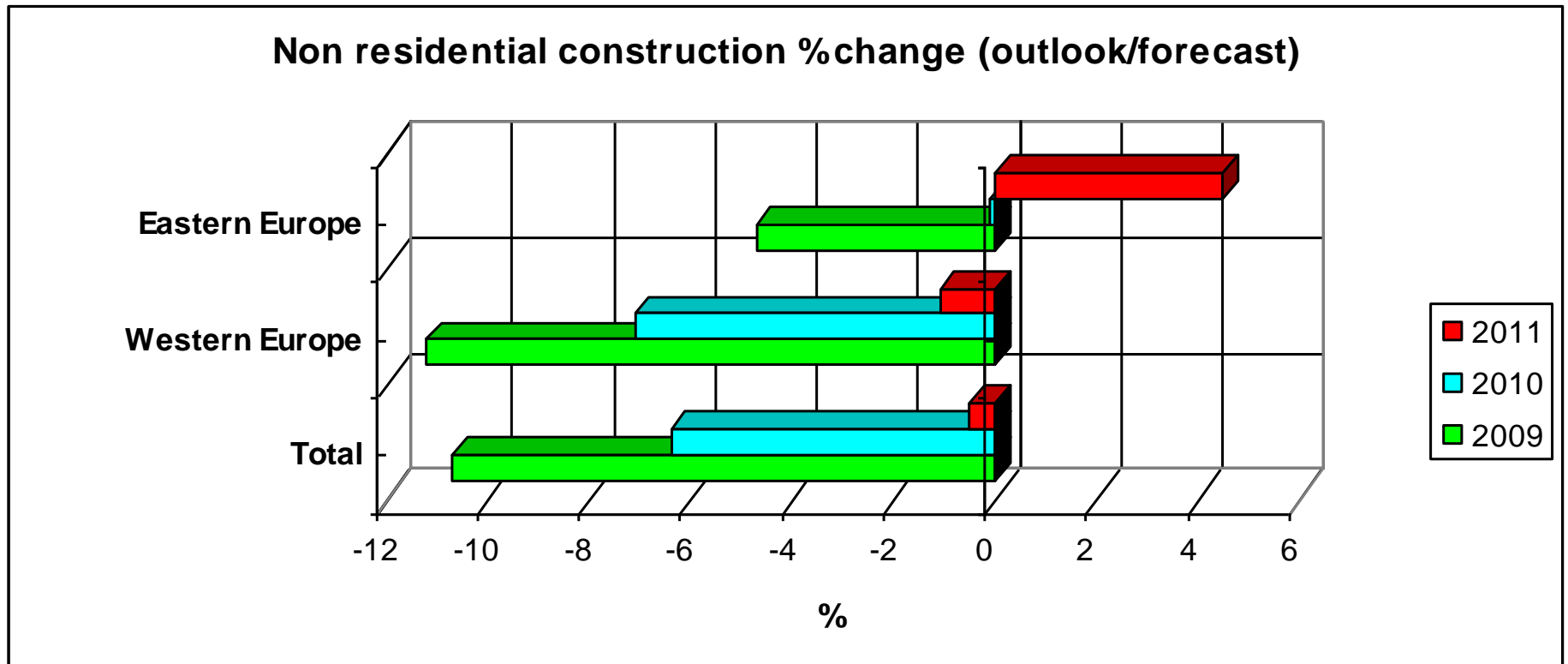
Non residential construction (outlook/forecast)



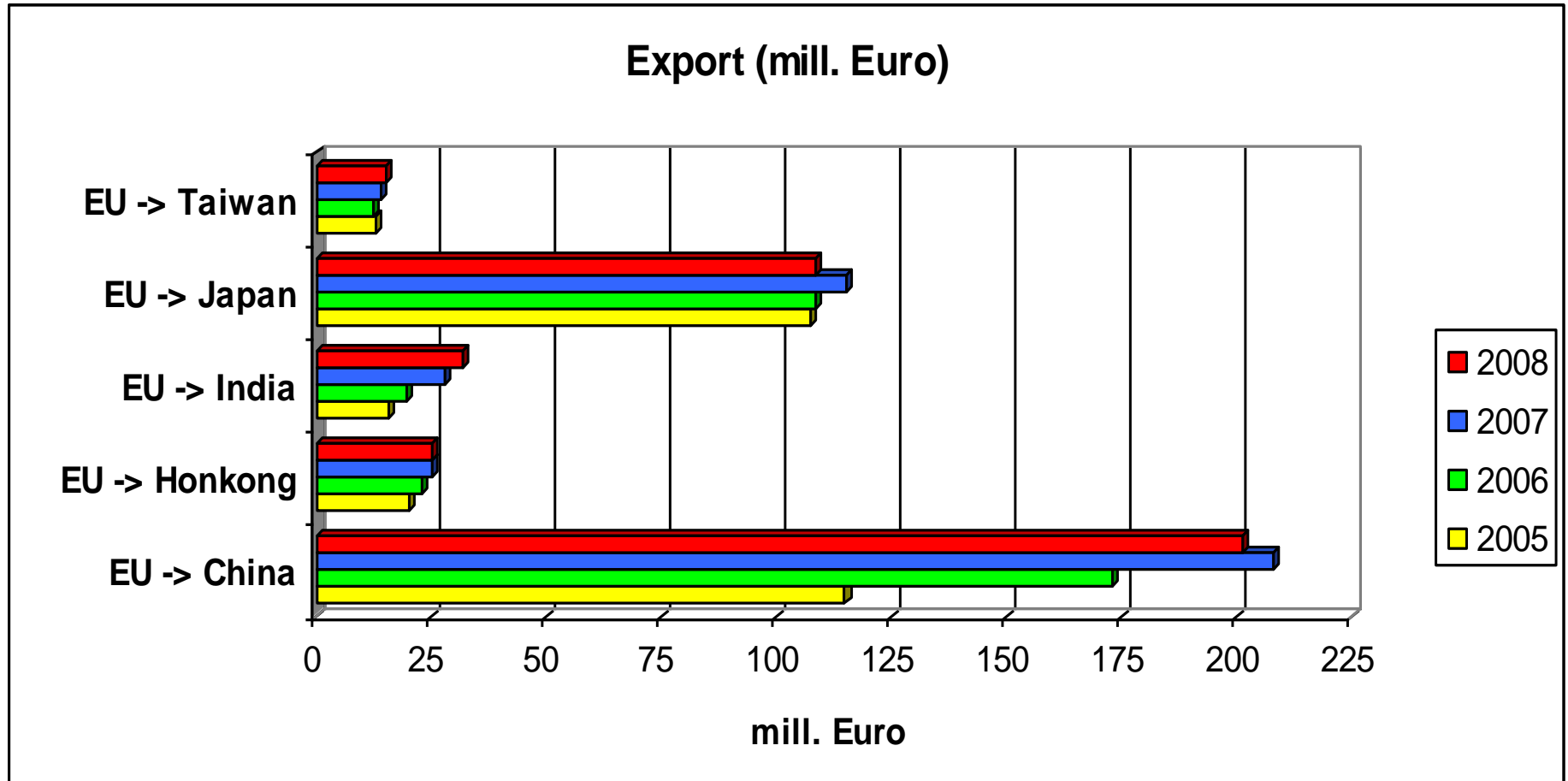
	2008	2009	2010	2011
Total	286.826	256.171	239.655	238.364
Commercial buildings	54.834	47.114	43.621	43.461
Office buildings	53.208	45.772	40.300	39.656
Buildings for education	28.284	29.436	30.040	30.122

year

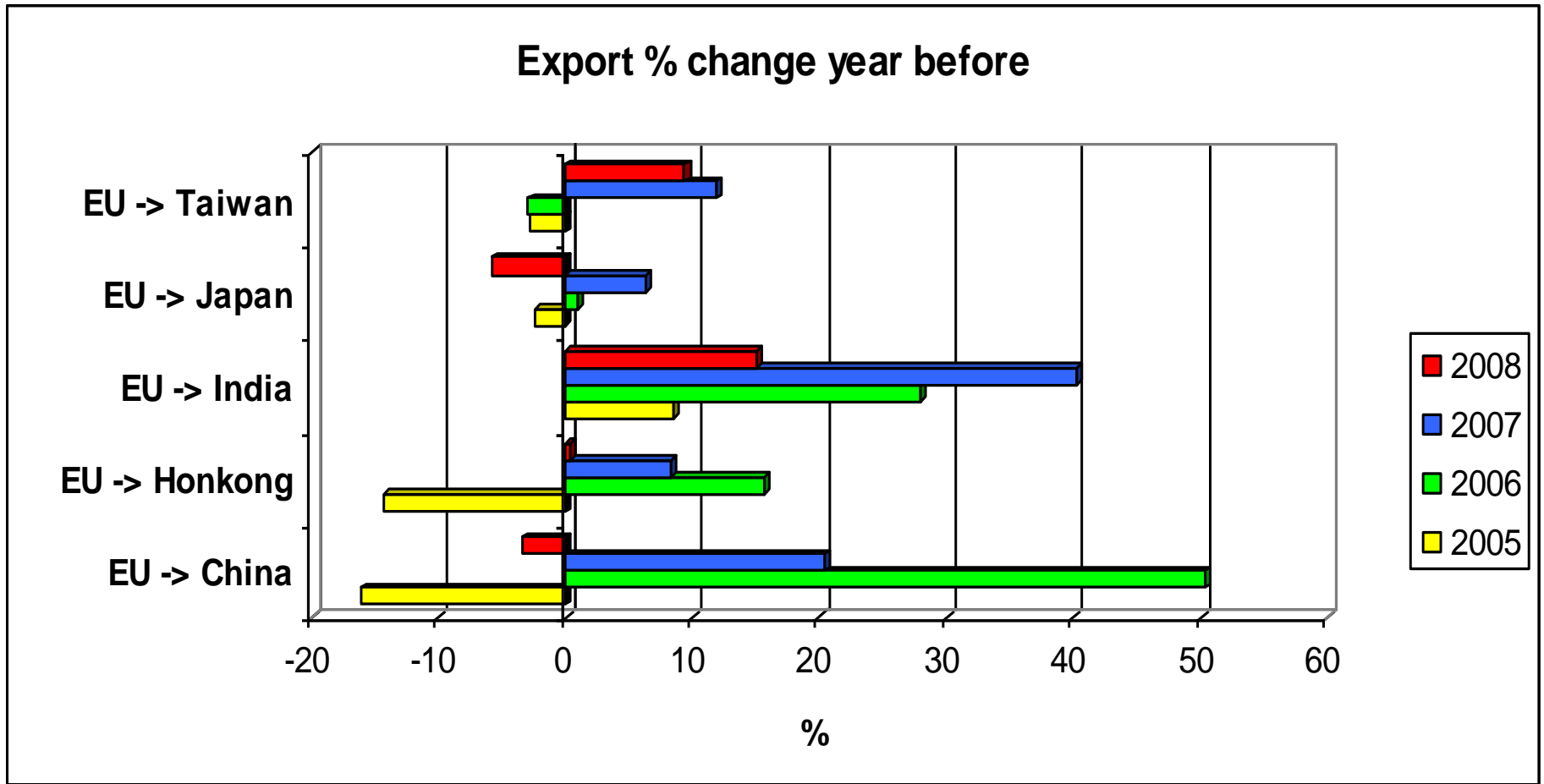
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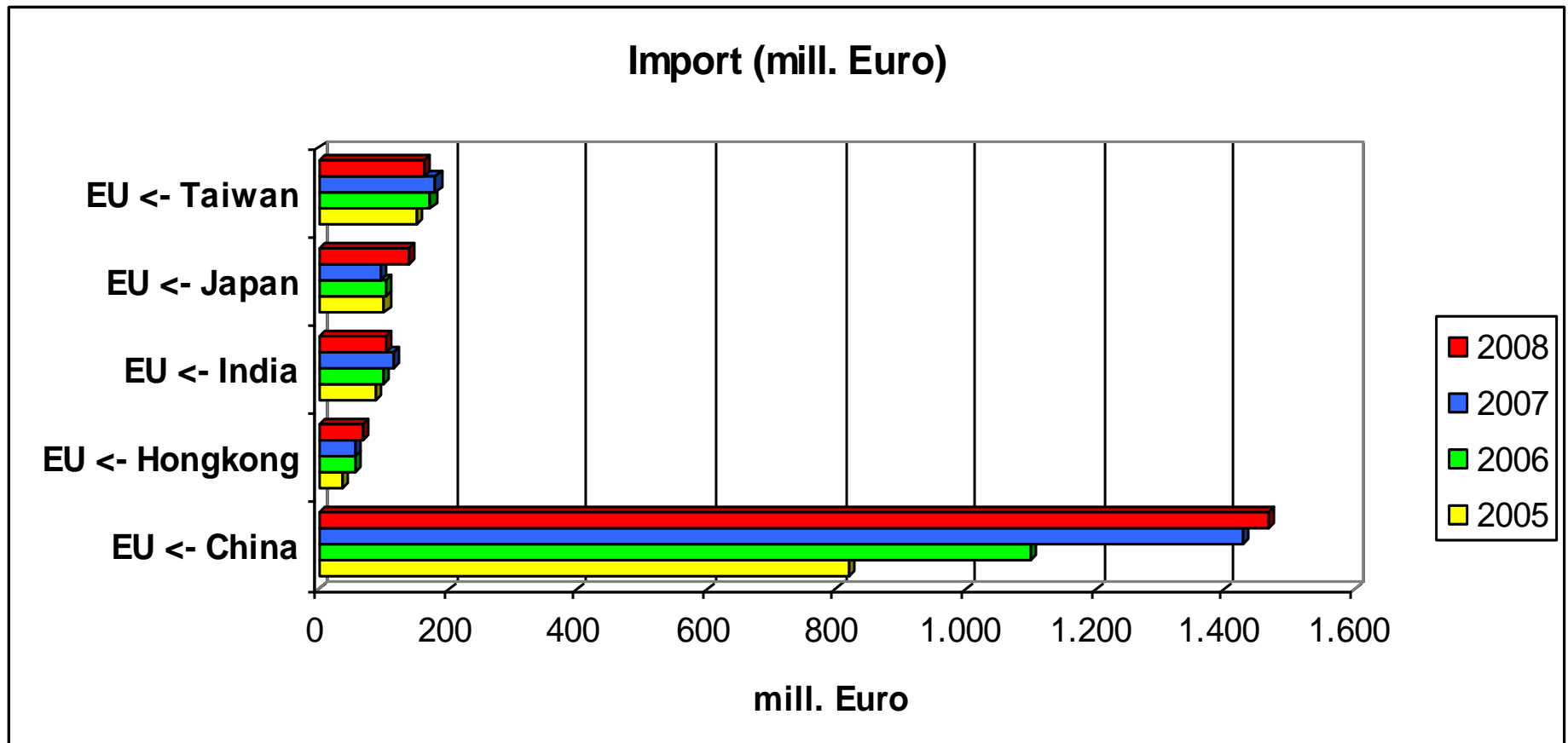
ARGE WG M – Import/Export - far east



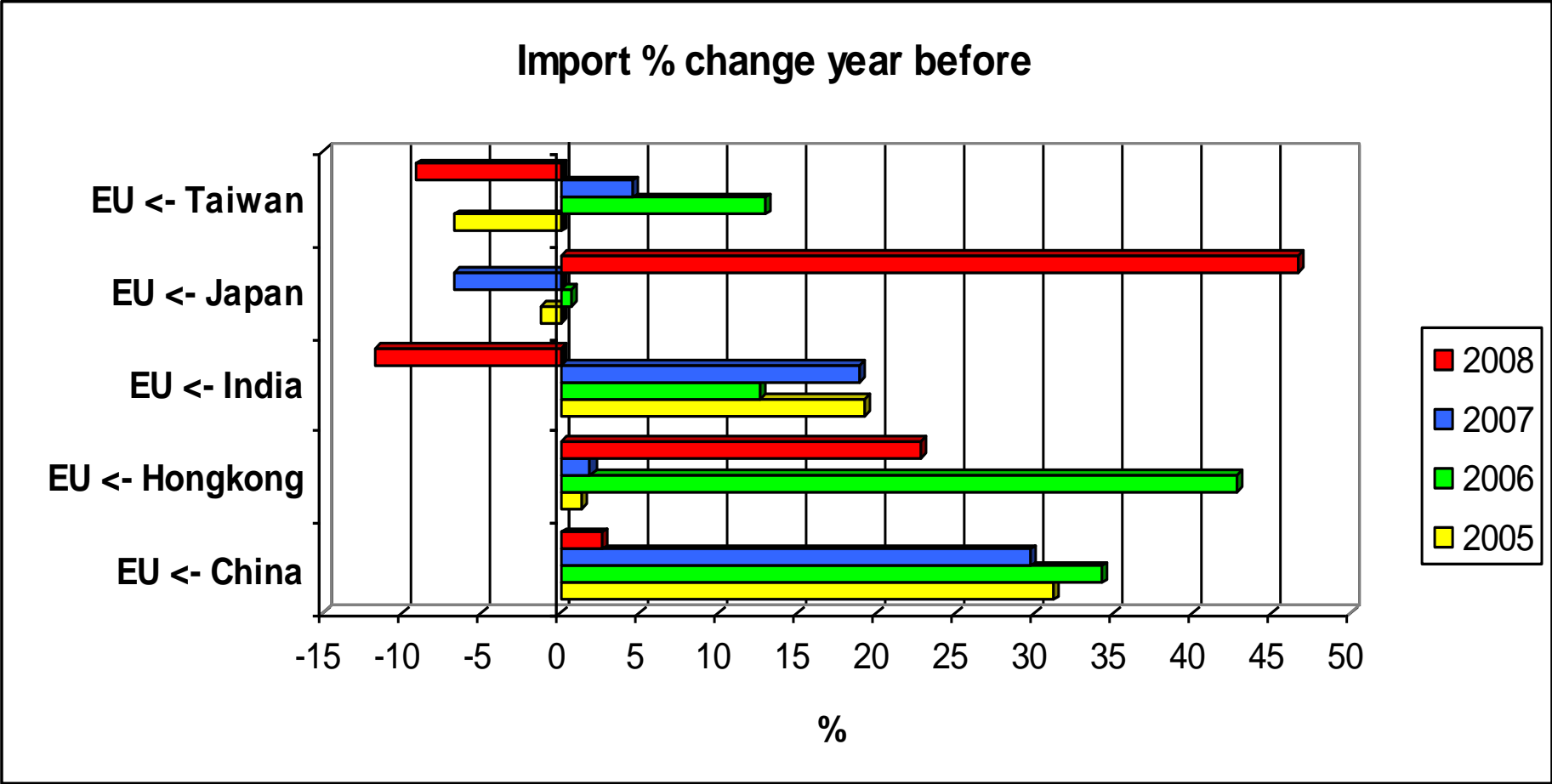
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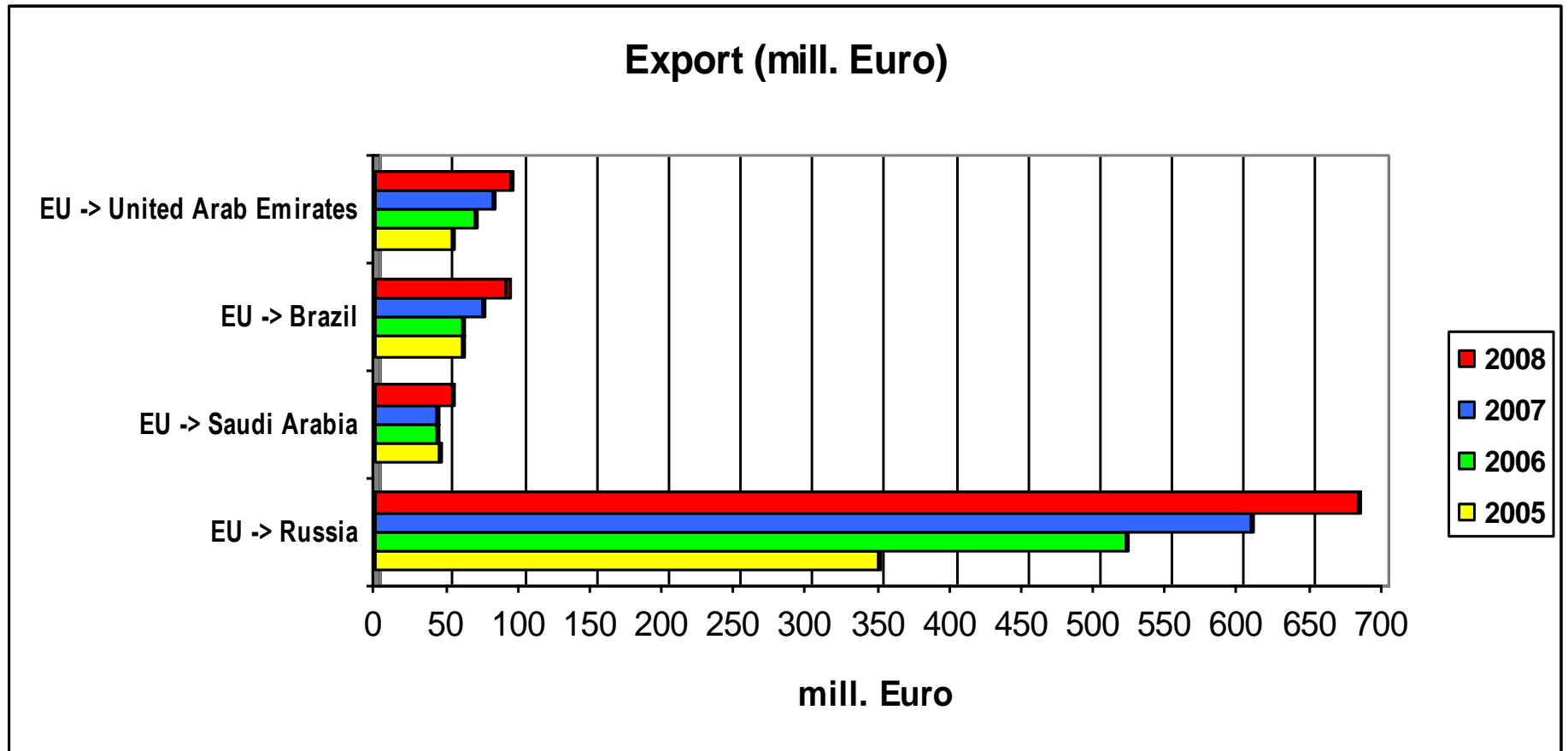
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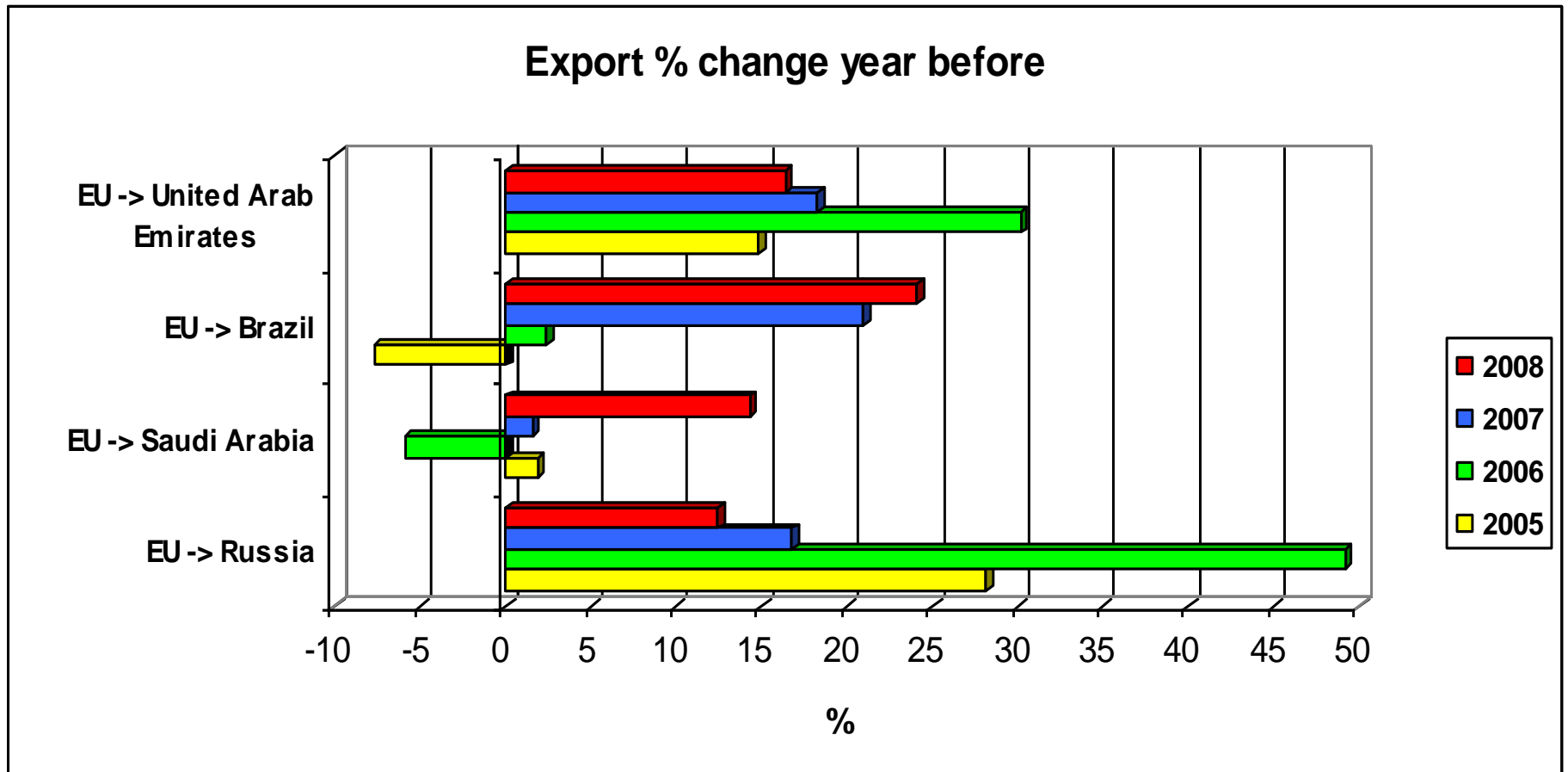
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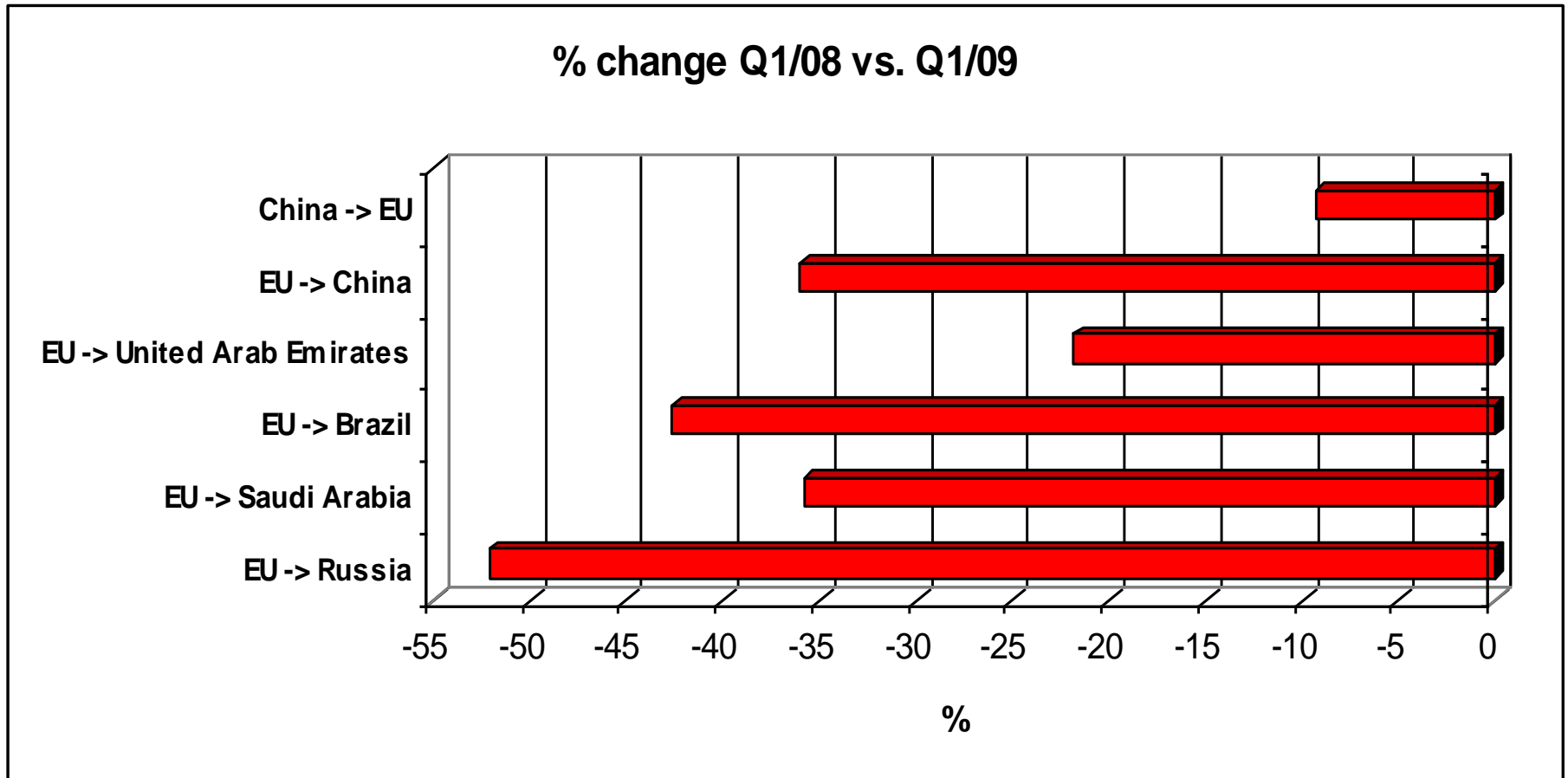
ARGE WG M – Import/Export - other countries



ARGE WG M – Import/Export - other countries



ARGE WG M – Import/Export



ARGE WG M - Conclusions

Housing market

- recovery not expected before the first half of 2011;
- markets in Spain and Ireland are hardest hit (%);
- eastern European countries suffer less than western European countries, although this market is still relatively small.

Non-residential market

- decline will end in 2011, but no growth yet;
- markets in Finland and Ireland are hardest hit (%).

Import/export

- Expected EU decline in export 2009 of **12,5%**, slight recovery in 2010 expected;
- Export EU -> Russia Q1/08 vs. Q1/09 = **- 52,1%?!**

ARGE WG M – Open questions ARGE questionnaire, summary of answers on trends and how our sector deals with the economic crisis

General

- Innovation + growing market for mechatronics;
- Increase in outsourcing of production/import from Far East;
- Increase of renovation market.

Specific

- PL: increasing export to other EU countries due to weak Polish Zloty and EU membership;
- FR: market is pulled down by CE marking standardisation;
- NL & CZ: consumers are reserved in buying new houses



The light at the end of the tunnel

THANK YOU FOR YOUR ATTENTION



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