

ARGE Working Conference
HELSINKI

Market Report
WG A - Statistics

10th of June 2004

WG A - Statistics

Group members:

- *Kyösti Sormunen* *Finland (Convenor)*
- *Jaap Wind* *The Netherlands*
- *Werner Hülsken* *Germany*
- *André Ratajczak* *France*
- *Alfred Scheurer* *Switzerland*

WG A - Statistics

WG A collects statistical and economical information to be presented in ARGE Conferences using annual questionnaire adressed to ARGE National Associations.

The questionnaire is planned to illustrate trends of the market situation the way ARGE members that meet or feel.

- Q1 Economic situation of the Industry*
- Q2 Building activity*
- Q3 Working hours*
- Q4 Sales value of the Industry*
- Q5 Competition from South East Asia*

The Economic Situation

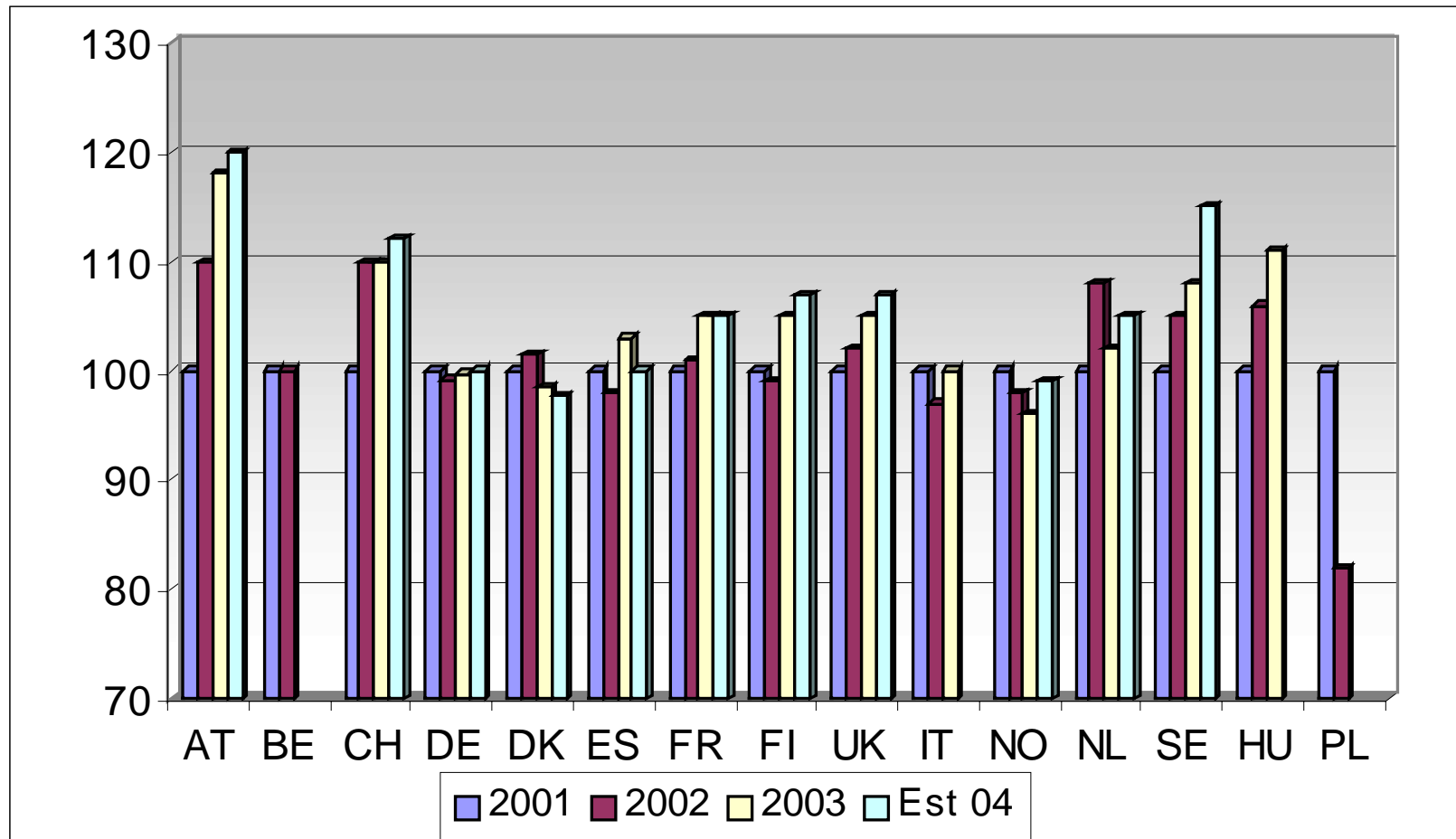
*Q1: The economic situation of the Builders
Hardware Industry in your country ?*

*Data asked: Change of the annual turnover
compared to 2001*

The Economic Situation

2001 - estimate 2004

(2001 = index 100)

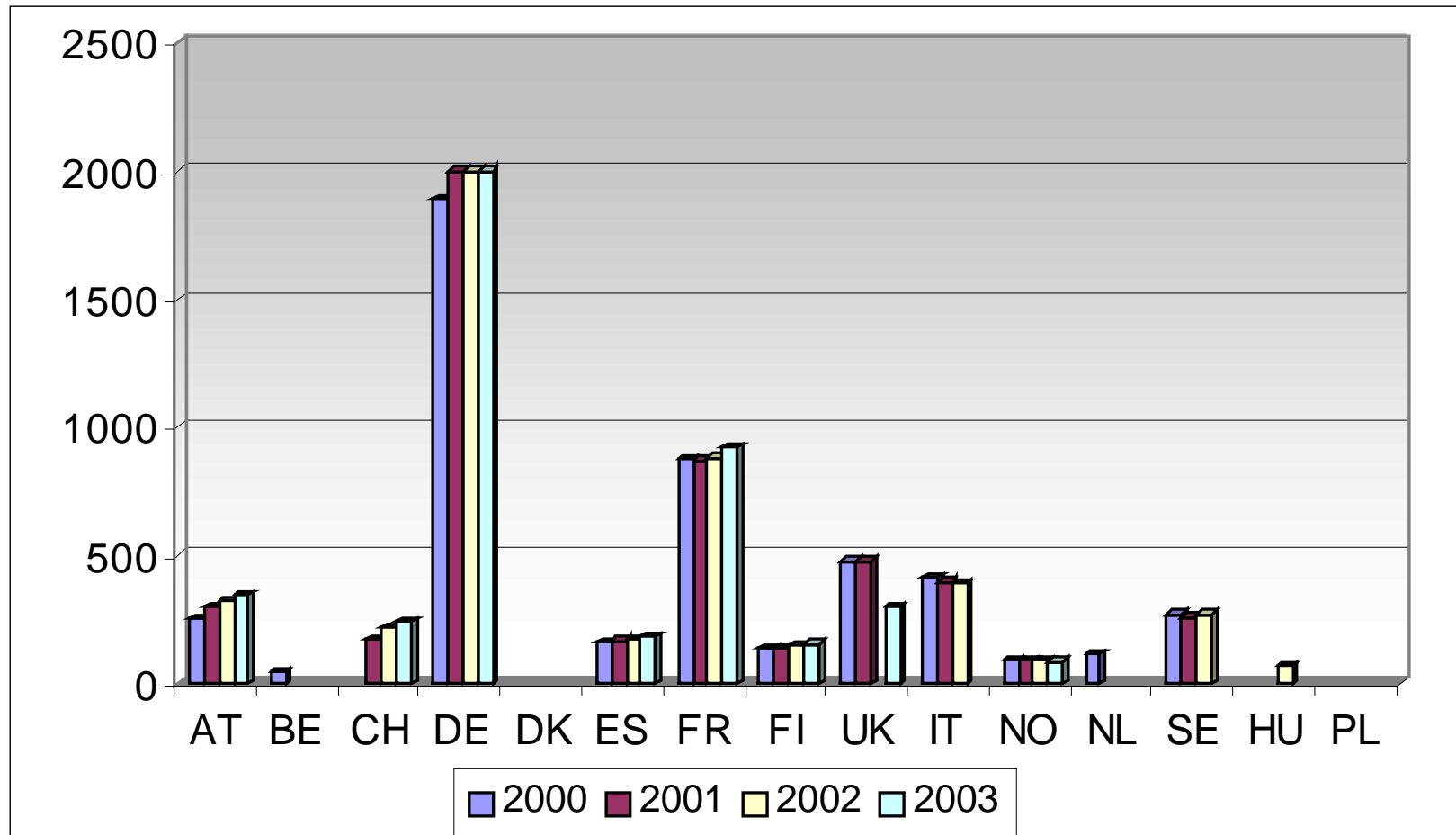


Sold Value of Building Hardware Mill. EUR

*Q4: Sold value of the Building Hardware Industry
in your country ?*

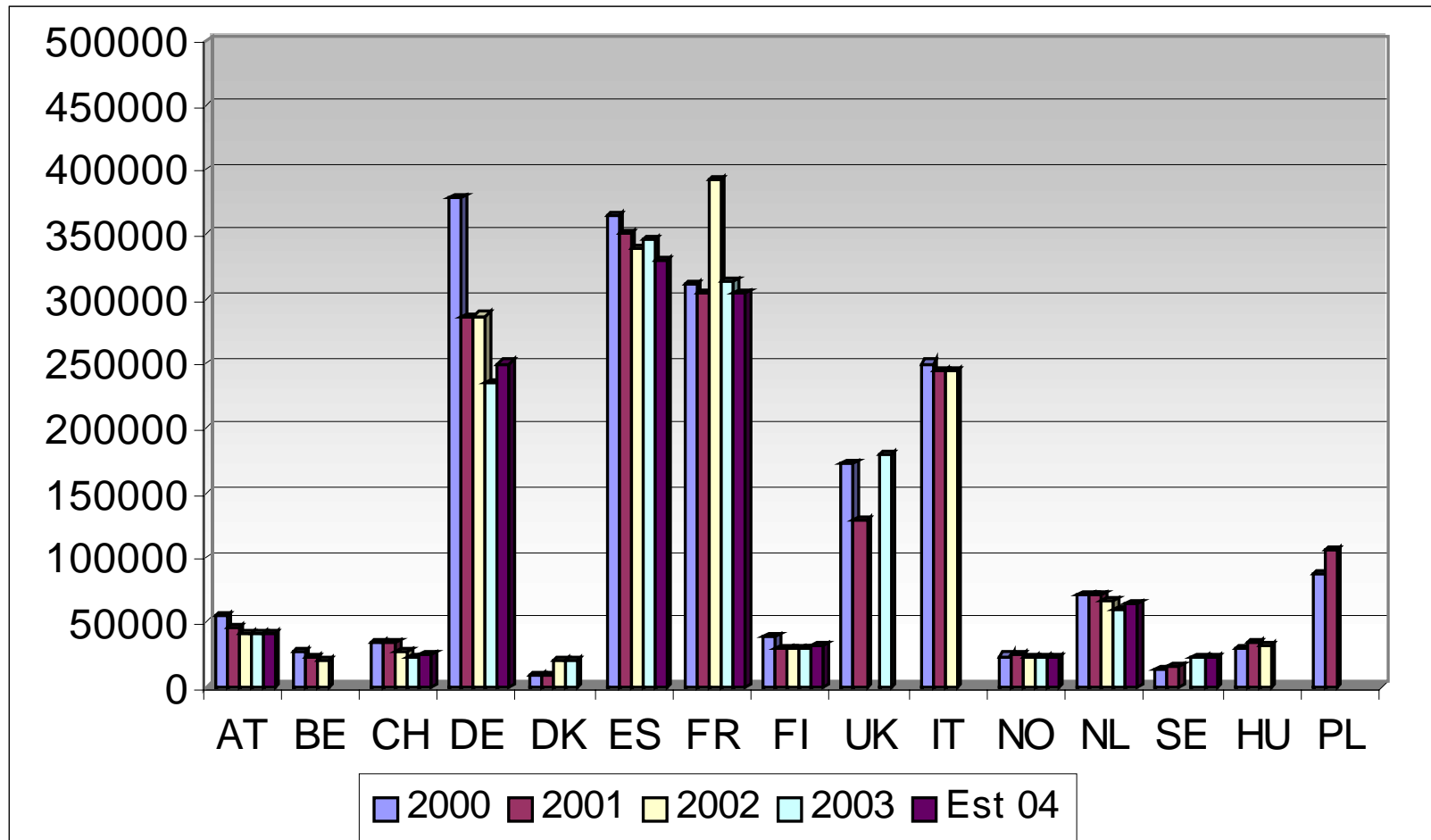
*Data asked: Total sales value in turnover of only
Building Hardware products produced by
National Association members and including
export*

Sold Value of Building Hardware by ARGE members, Mill. EUR



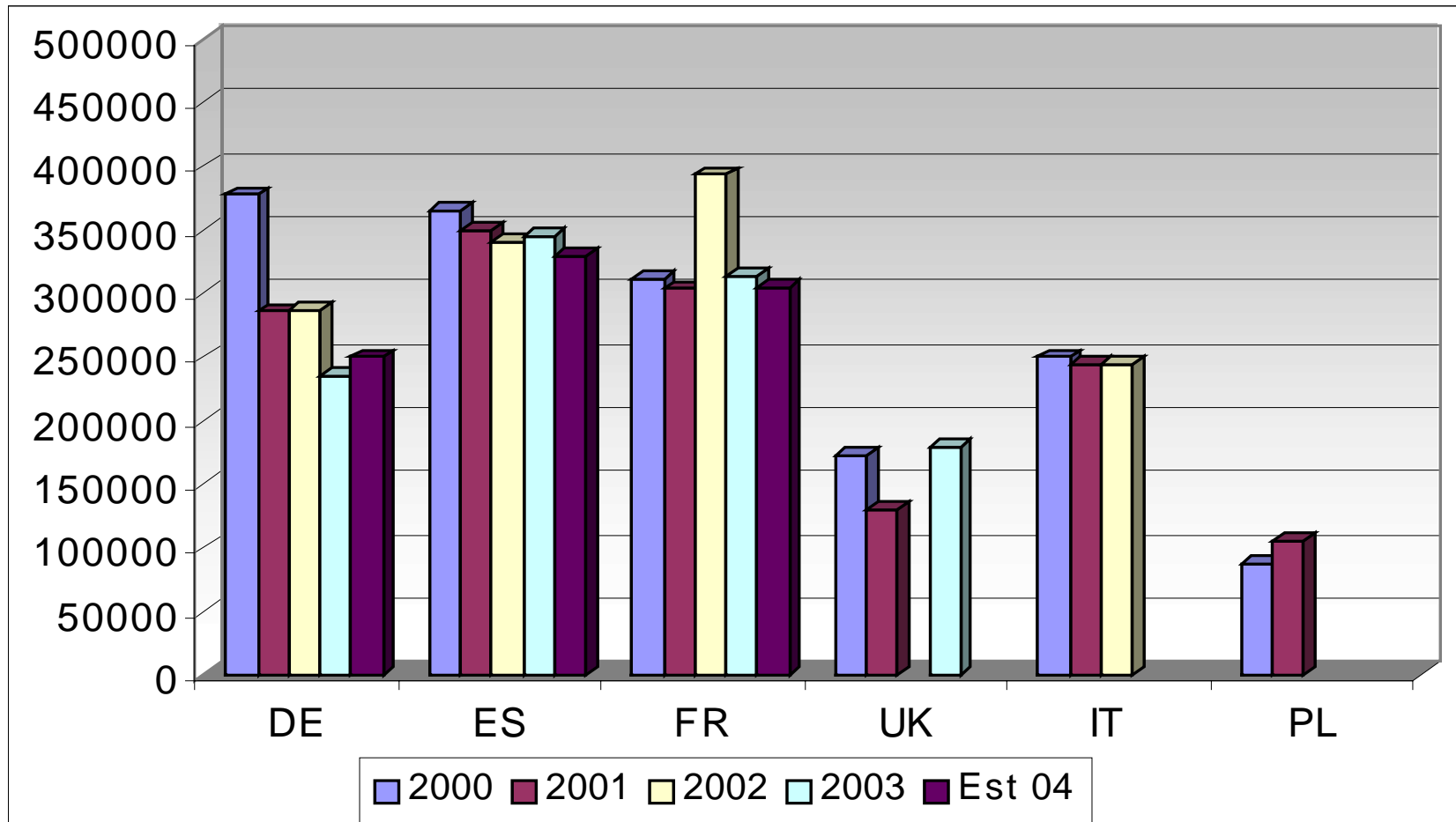
Building Activity

No. of completed apartments



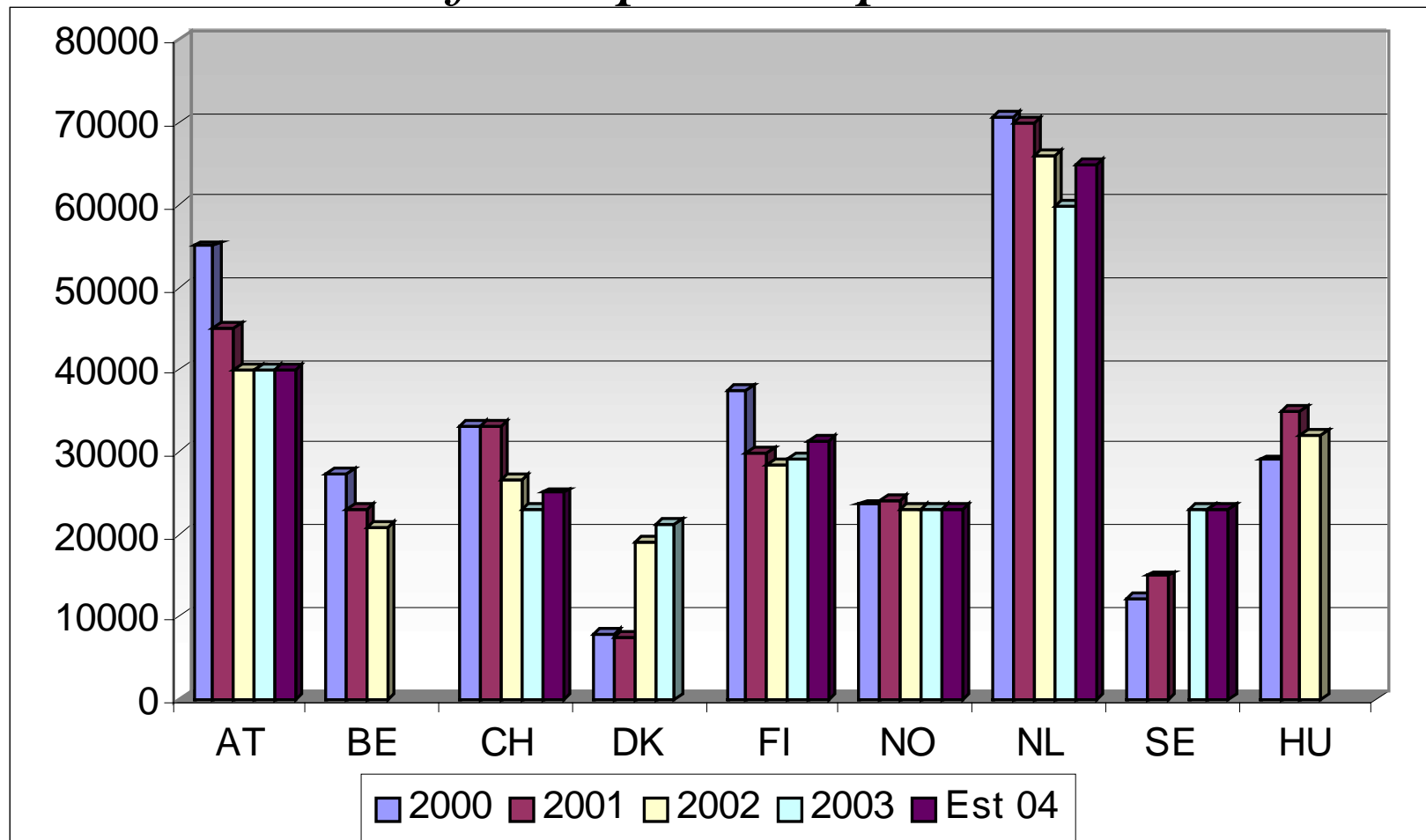
Building Activity “The big 6”

No. of completed apartments



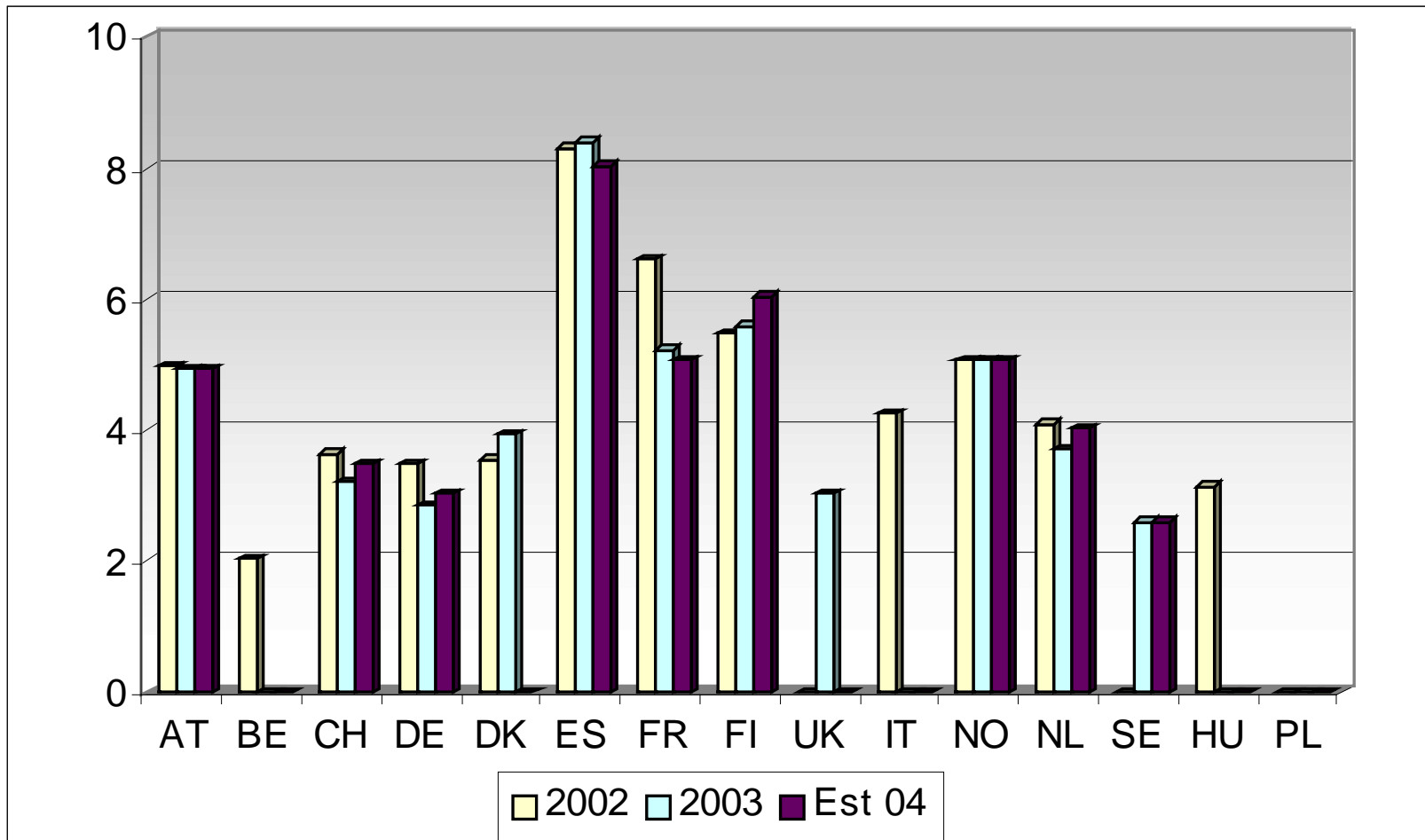
Building Activity “The smaller”

No. of completed apartments



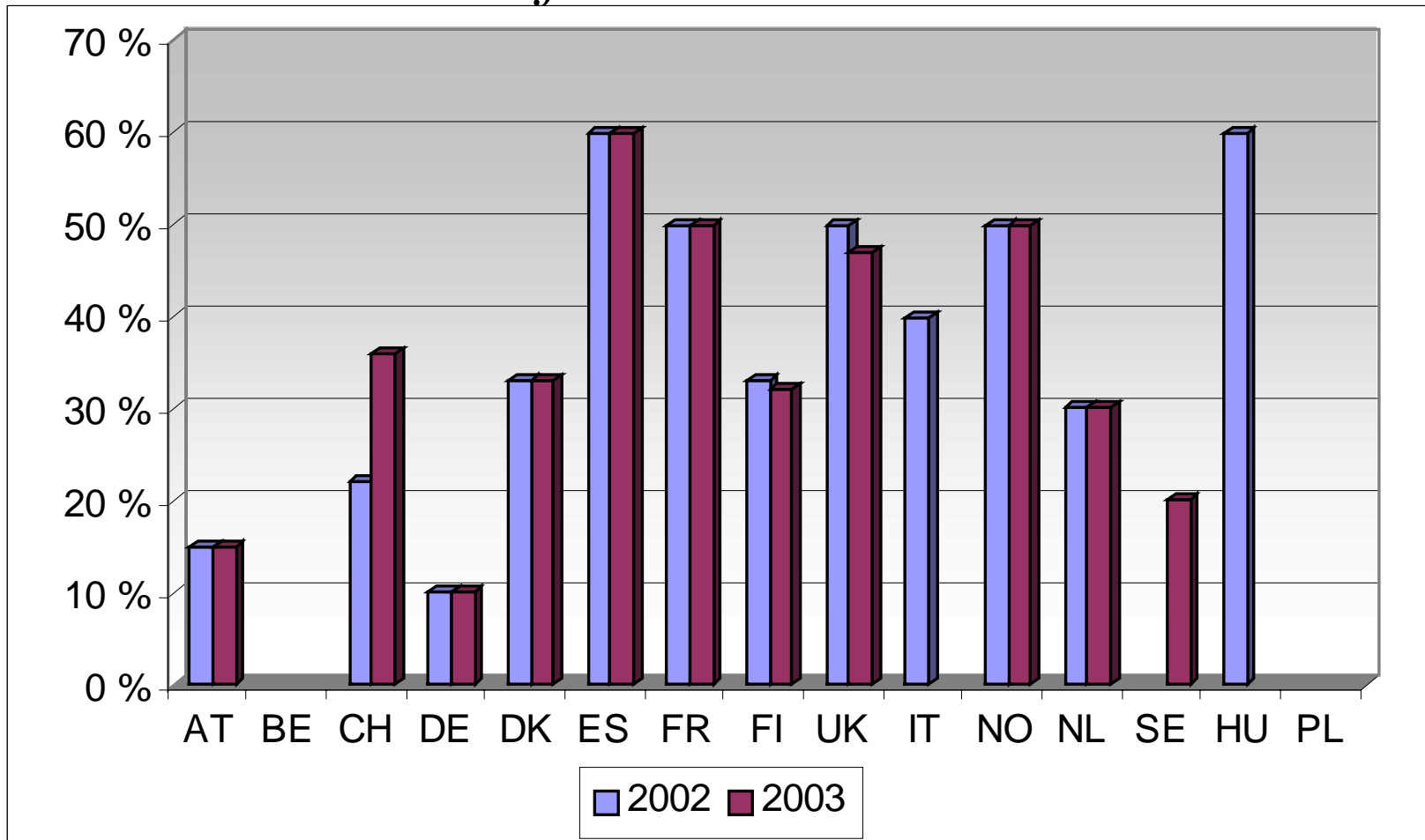
Building Activity

No. of completed apartments / 1000 inh.

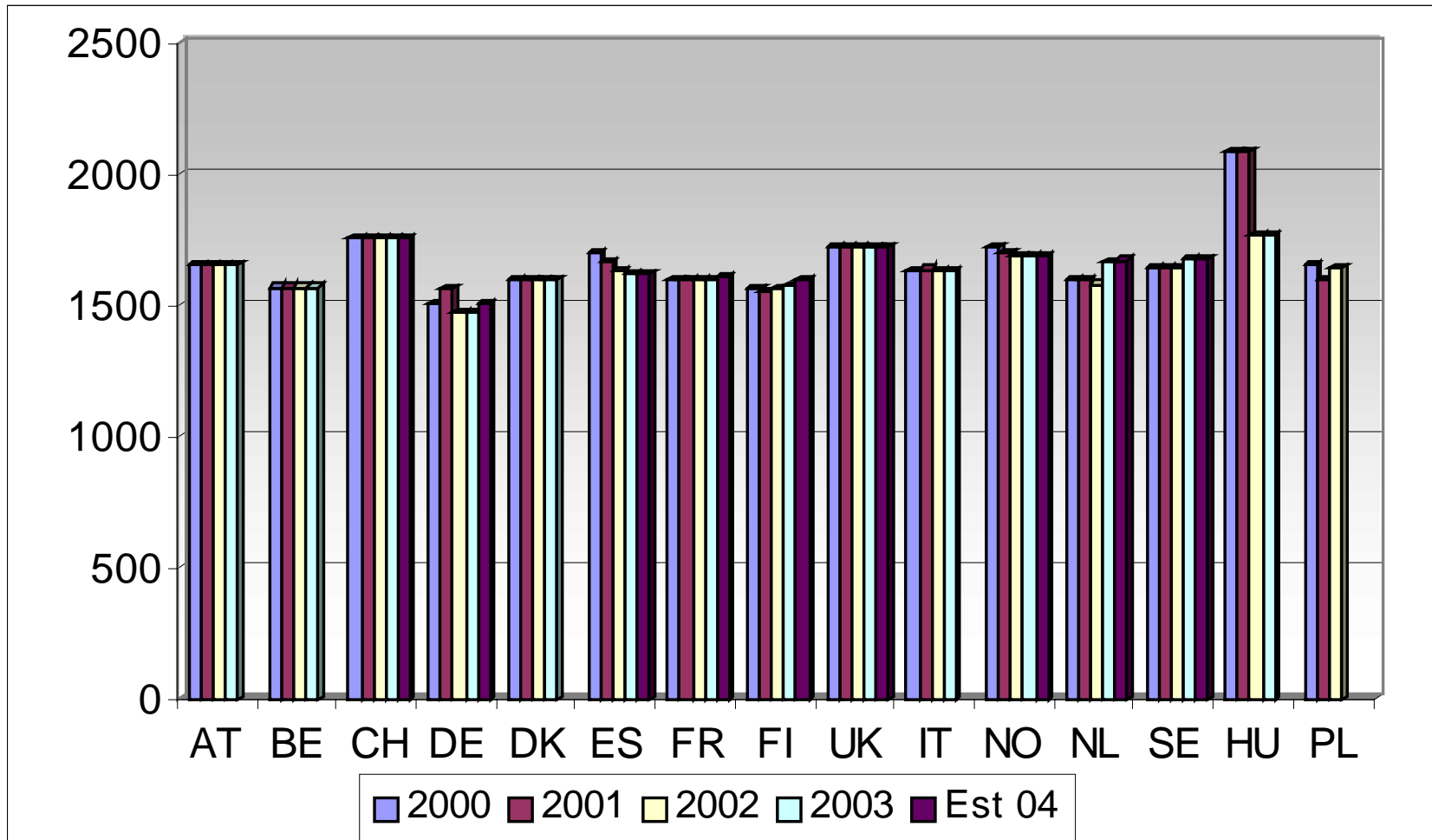


Building Activity

Refurbishment %

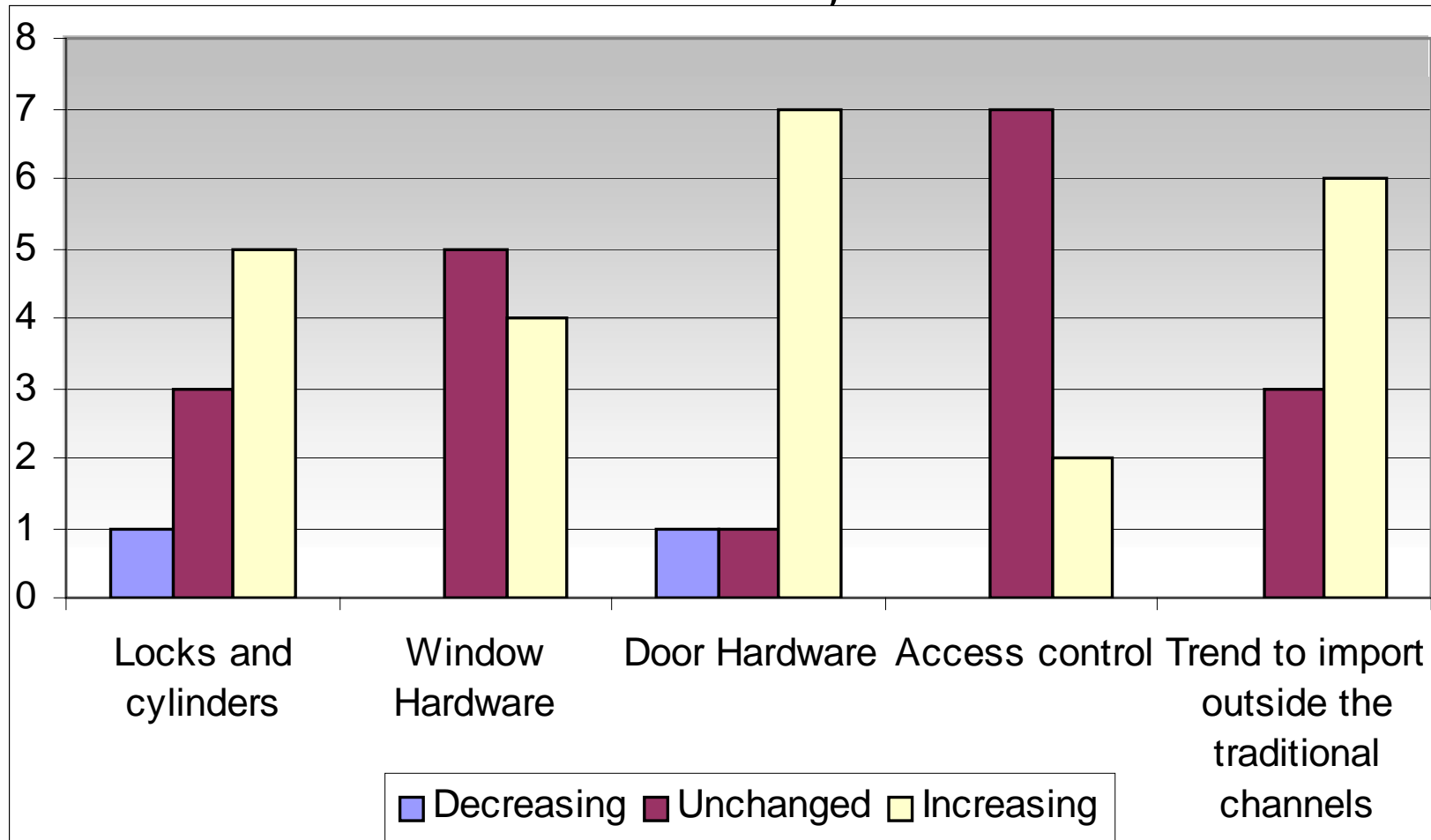


Working Hours pr. year



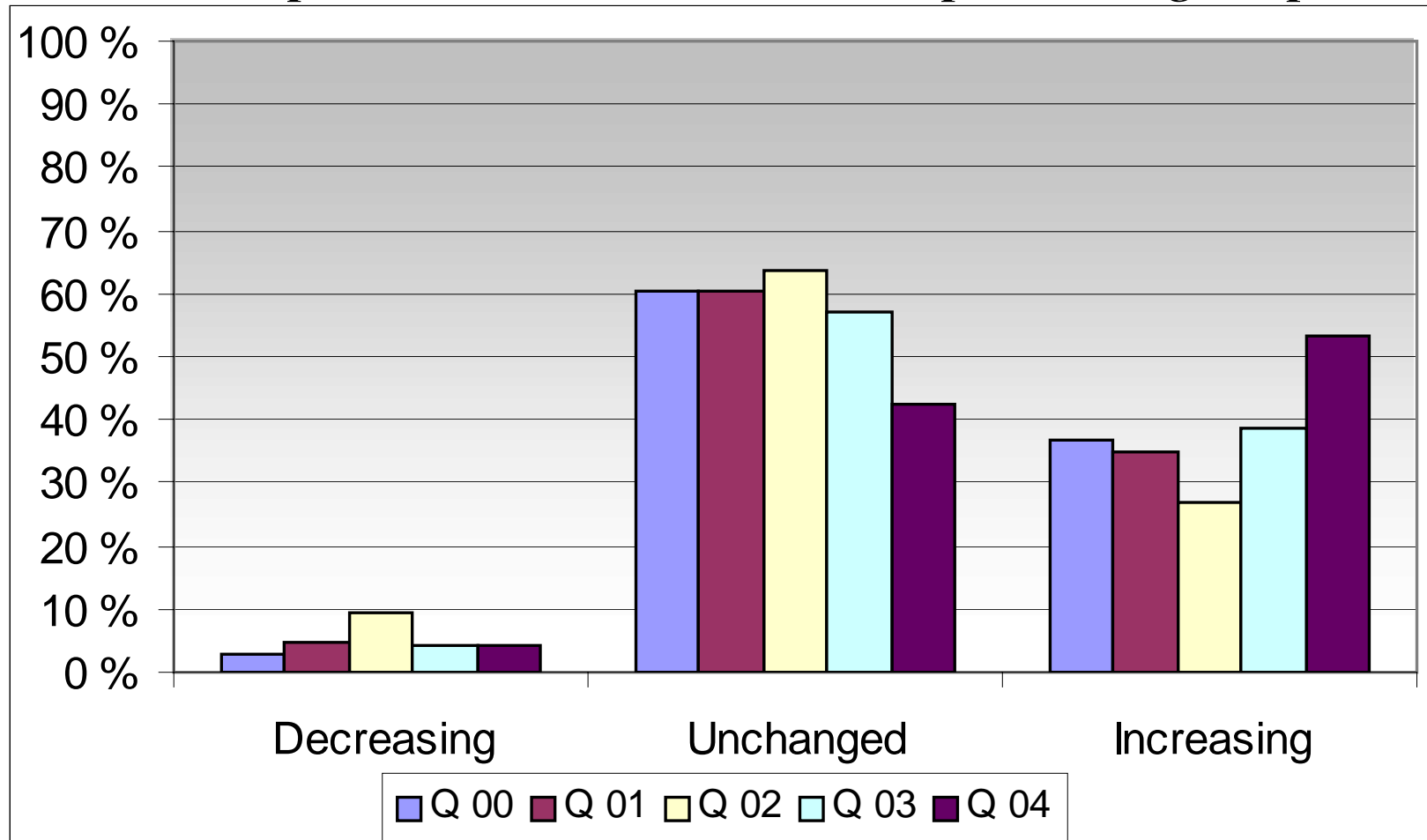
Competition from South East Asia

2004 *No. of answers*



Competition from South East Asia

Development 2000 -2004. All product groups



Competition from South East Asia

Increase pr. Product Group 2000-2004

