

ARGE Working Conference
STRASBOURG

Market Report
WG A - Statistics

22nd of September 2005

WG A - Statistics

– *Kyösti Sormunen* *Finland* *Convenor*

– *Jaap Wind* *Netherlands*

– *Alfred Scheurer* *Switzerland*

Two new members to join in 2005

– *Ronny Belin* *Sweden*

– *Fabien Schmitz* *France*

WG A - Statistics

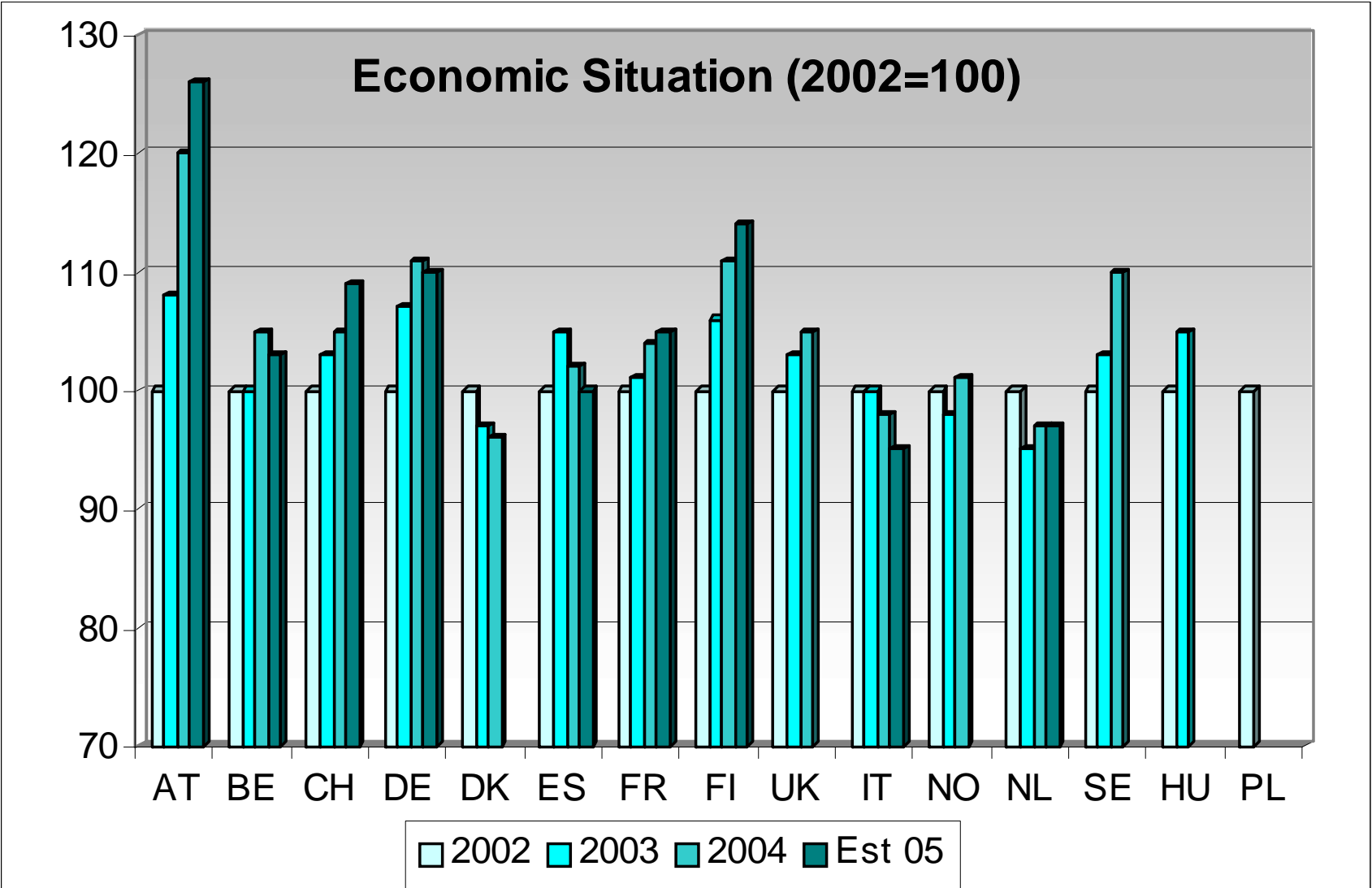
WG A collects statistical and economical information to be presented in ARGE Conferences using annual questionnaire adressed to ARGE National Associations.

The questionnaire is planned to illustrate trends of the market situation the way ARGE members that meet or feel.

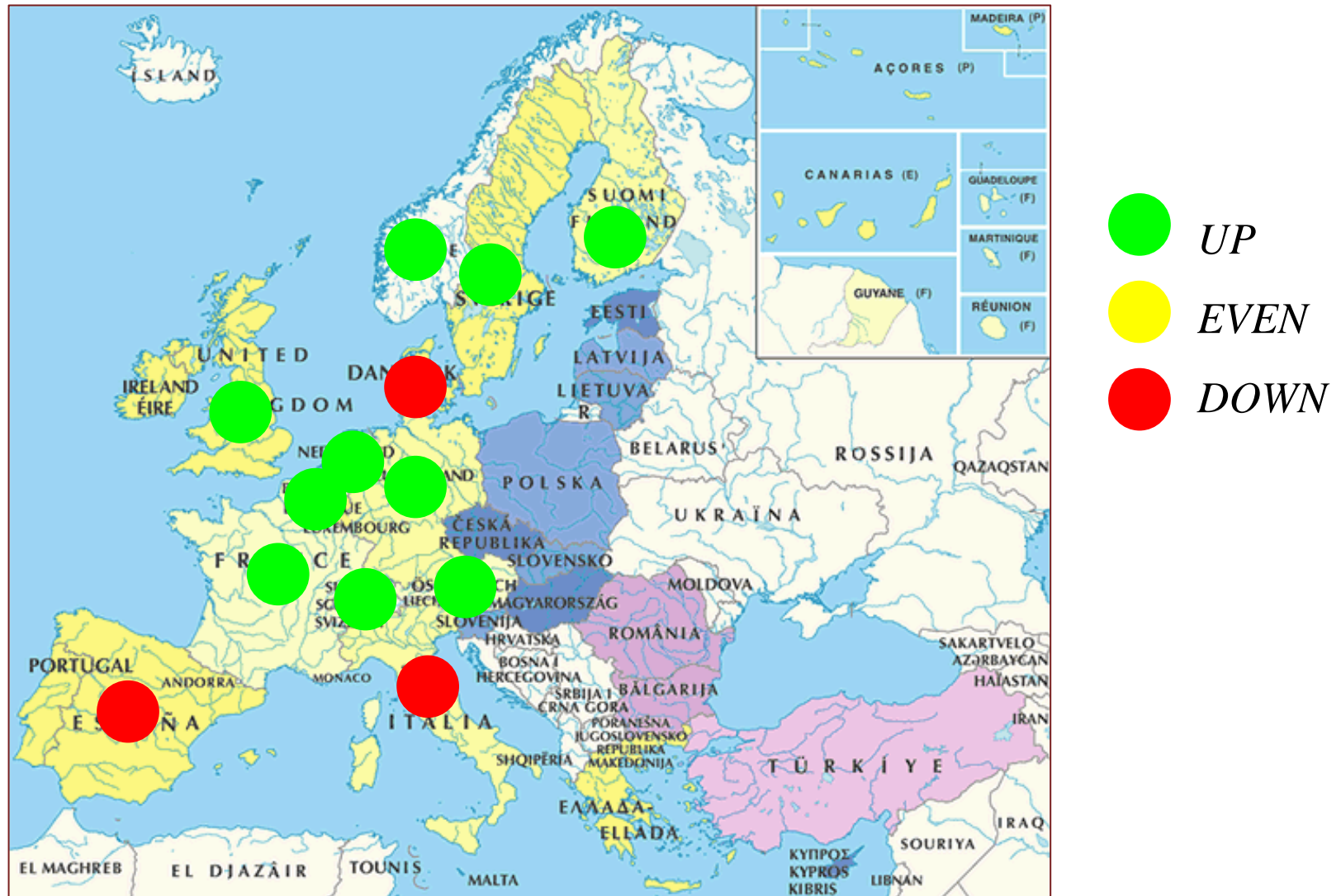
- Q1 Economic situation of the Industry*
- Q2 Building activity*
- Q3 Working hours*
- Q4 Sales value of the Industry*
- Q5 Competition from South East Asia*

Market information

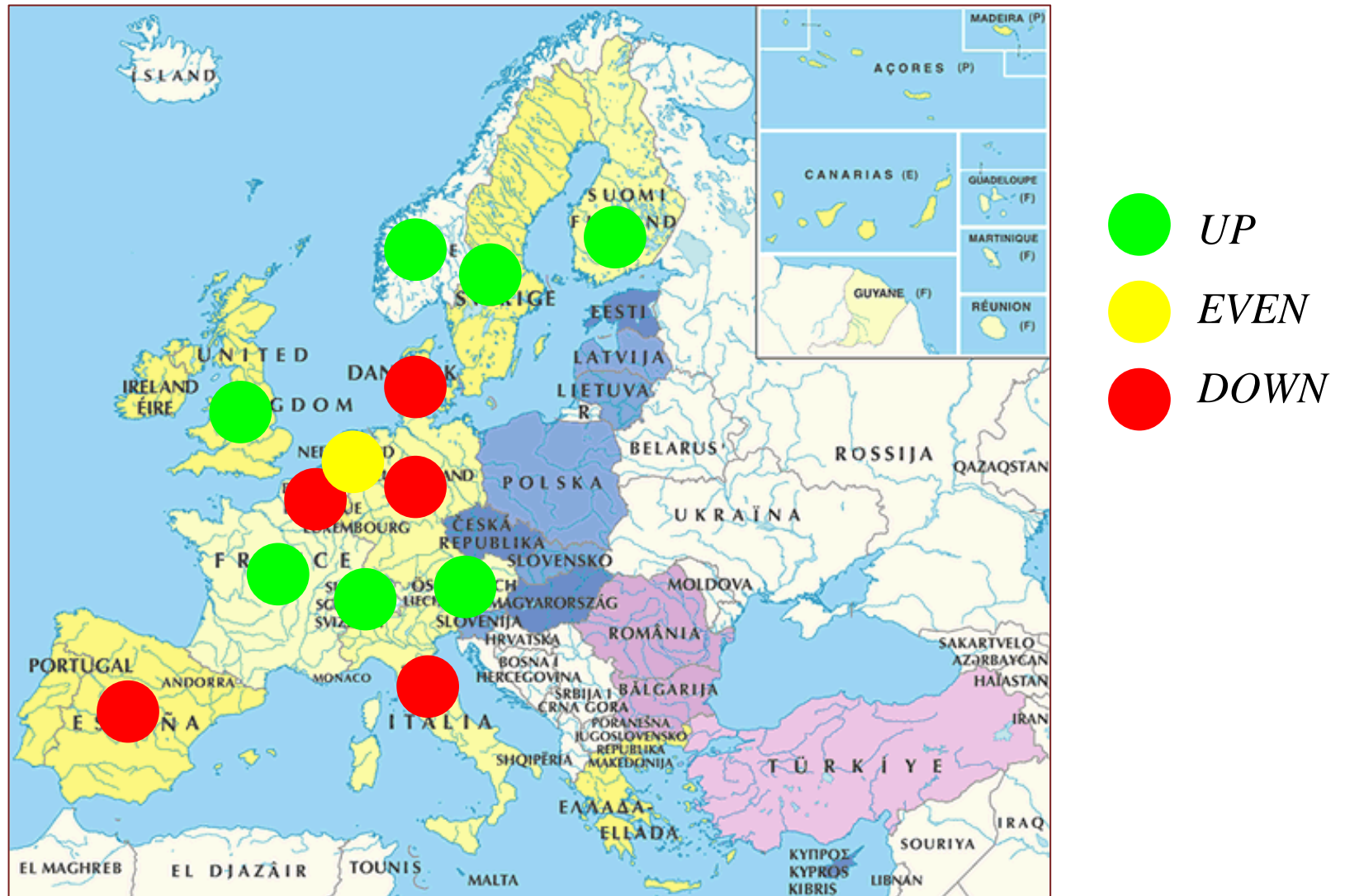
Q1: The economic situation of the Building Hardware Industry (turnover) compared to 2002 being 100



Economic situation 2004

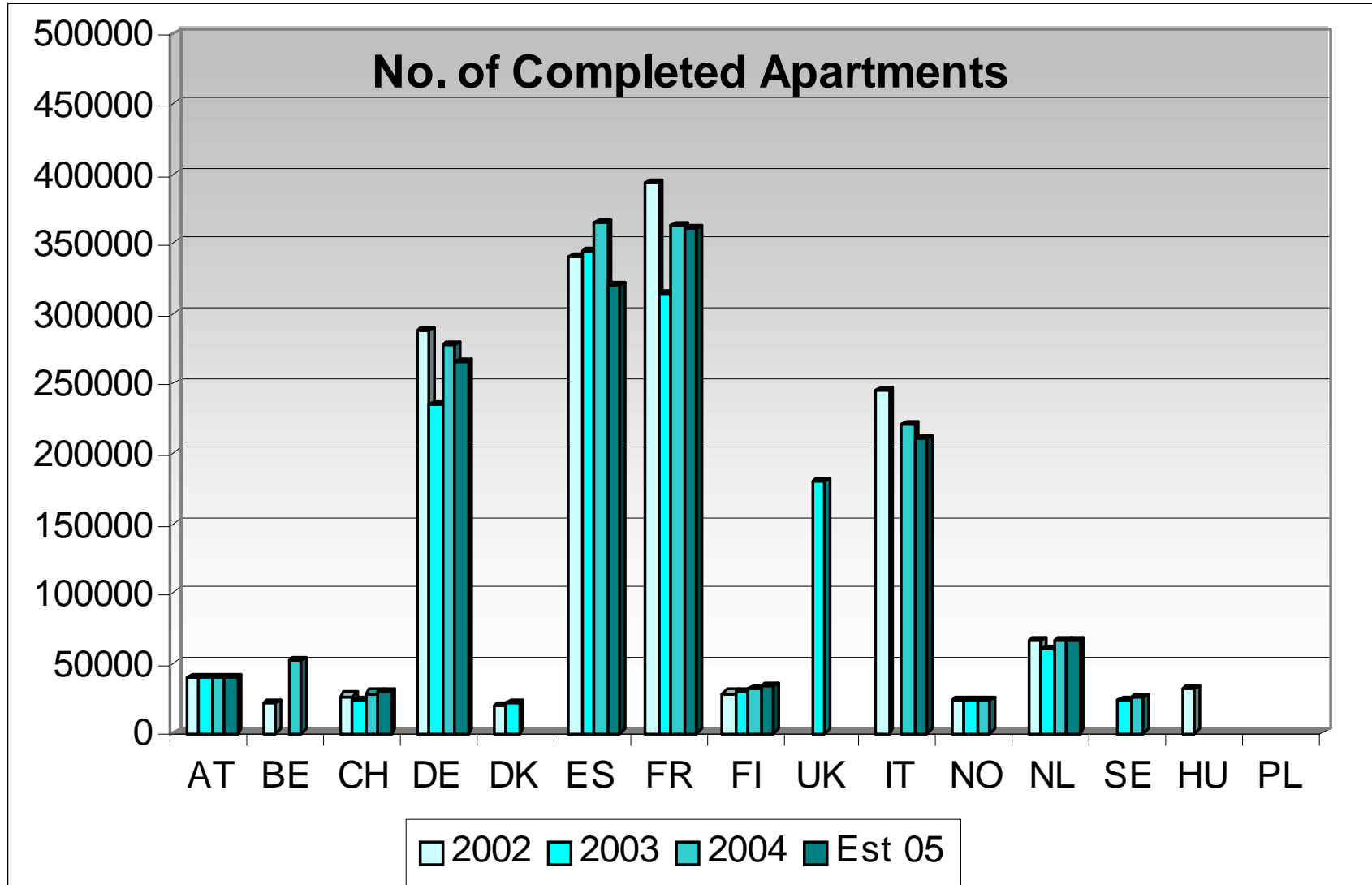


Economic situation 2005

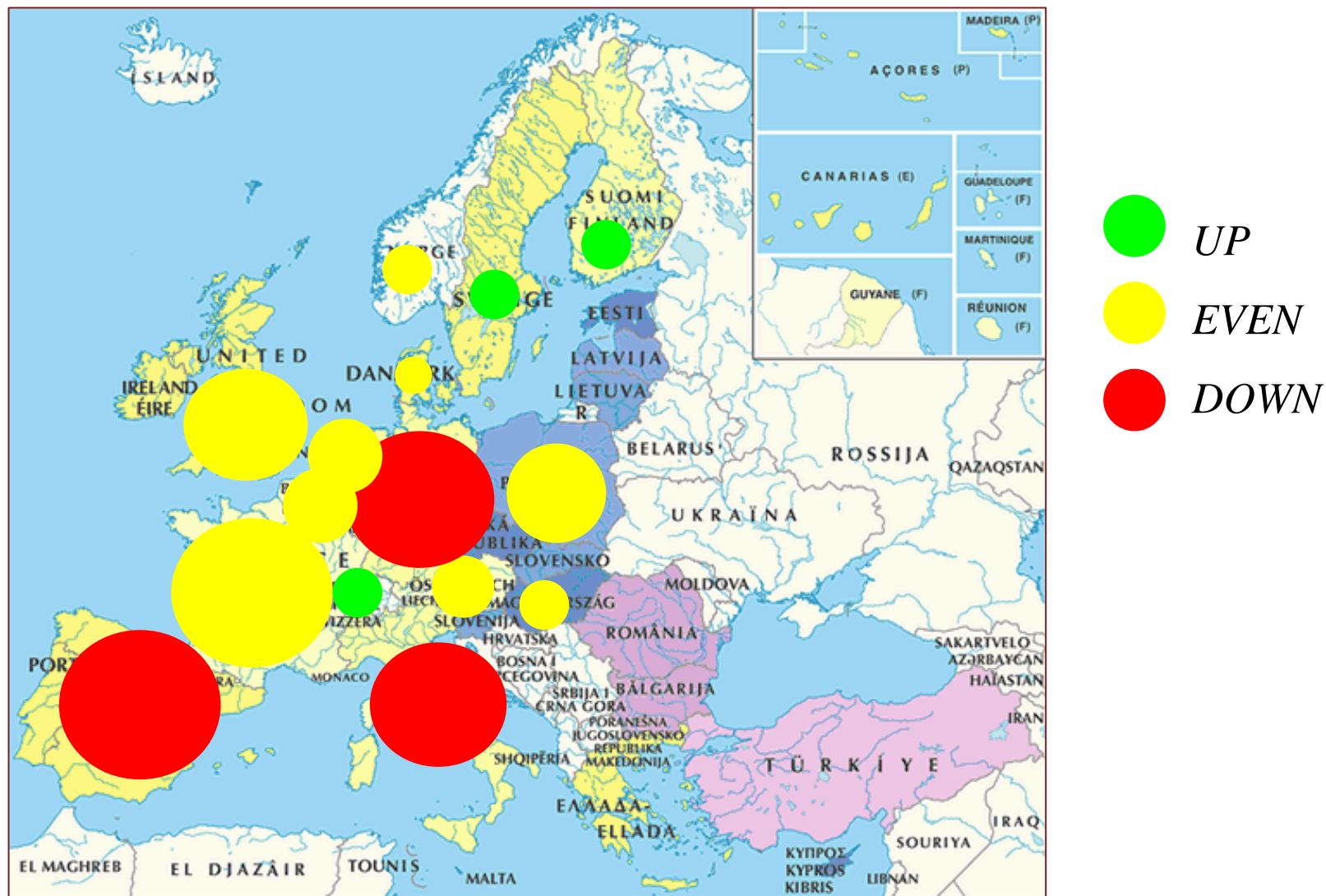


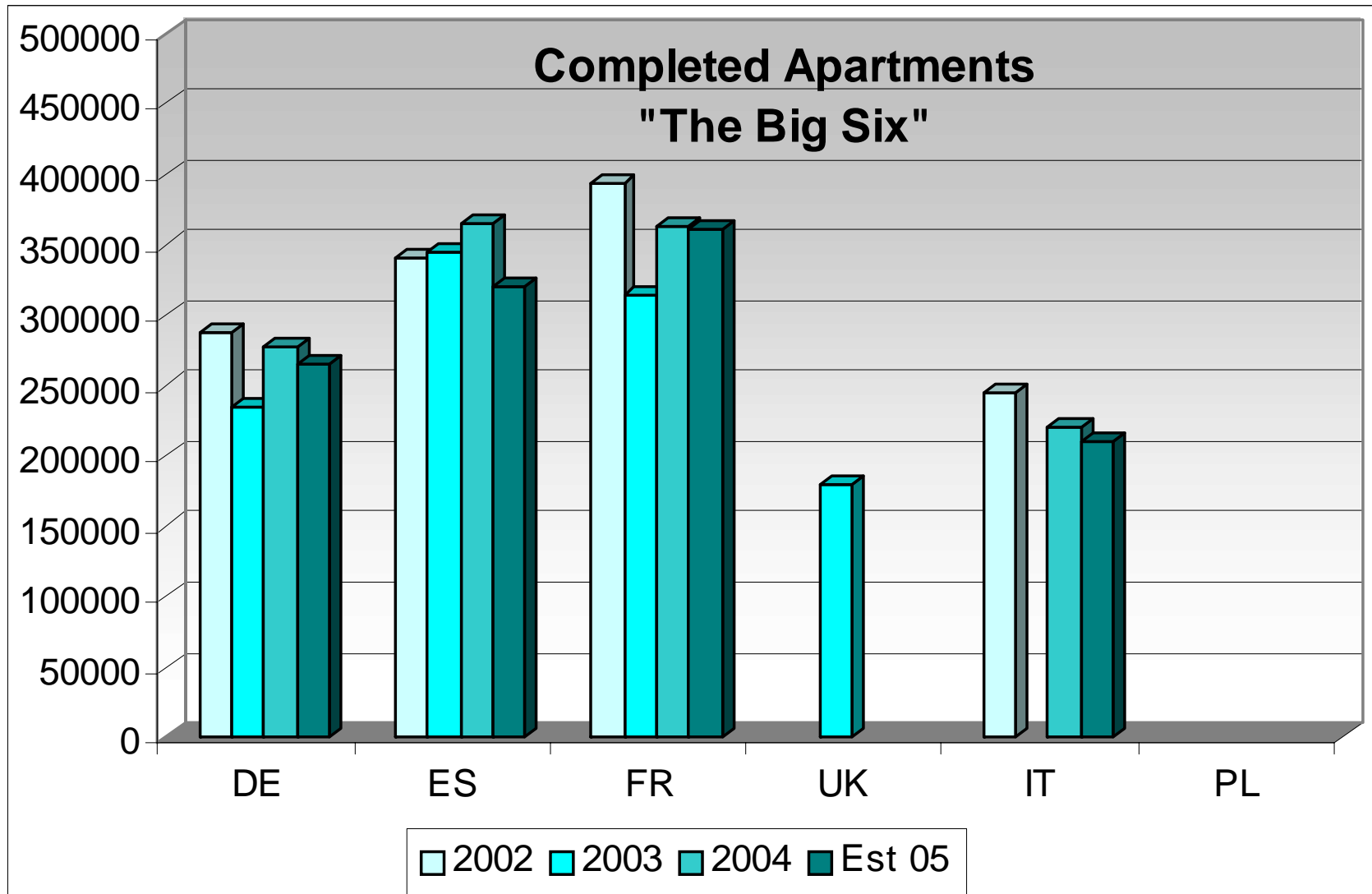
Market information

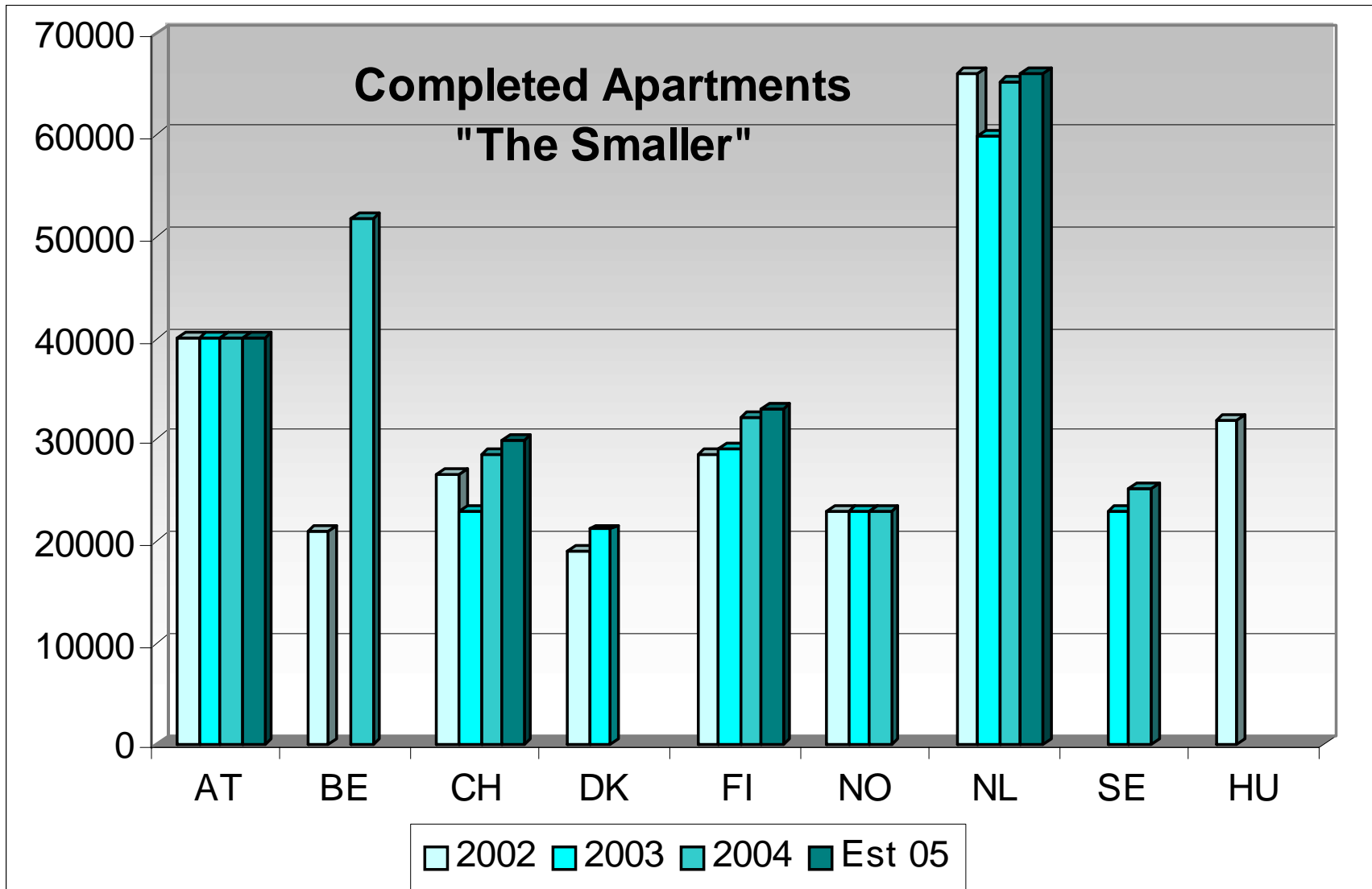
*Q2: Building activity
(apartments & refurbishment)*

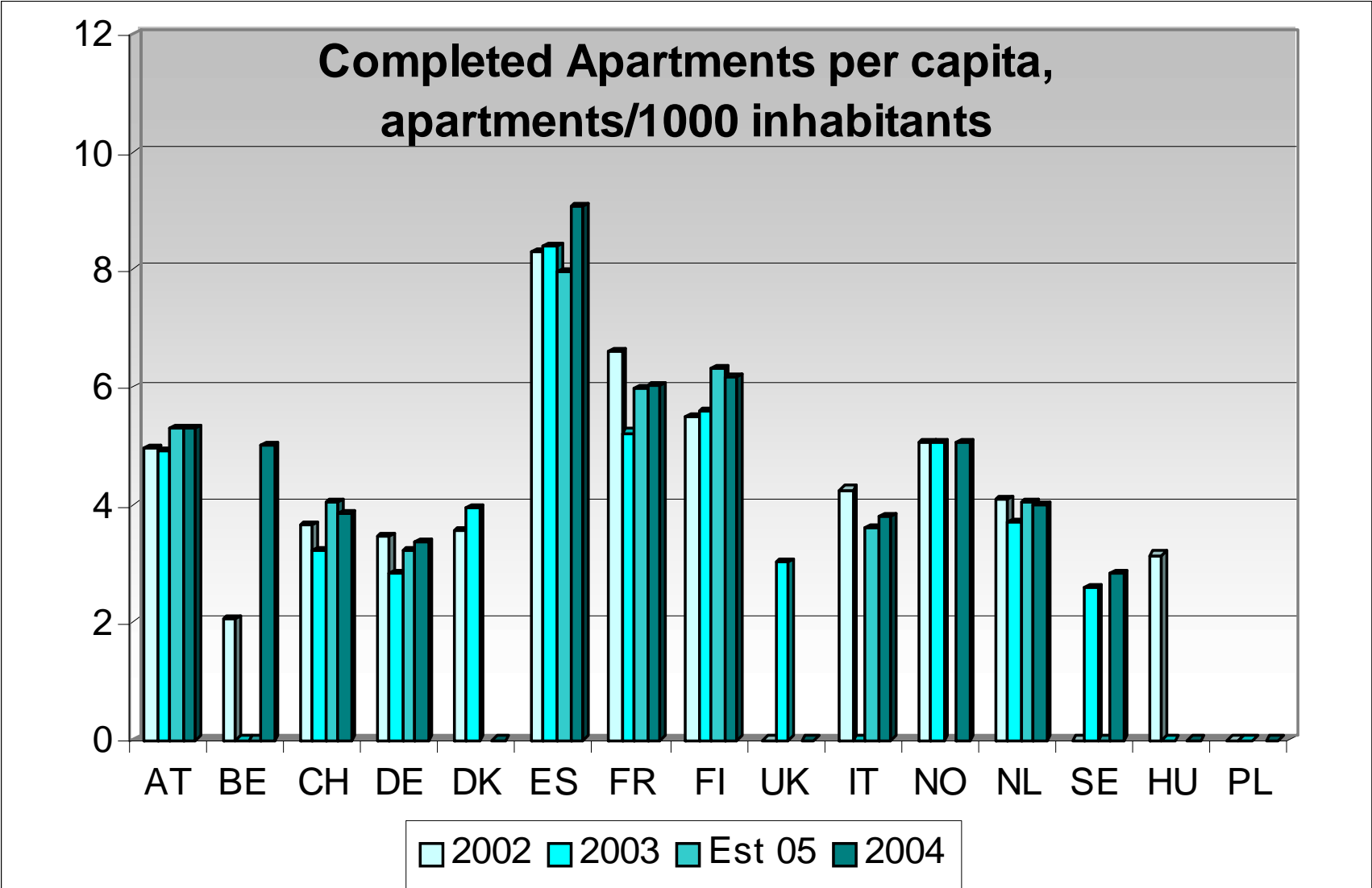


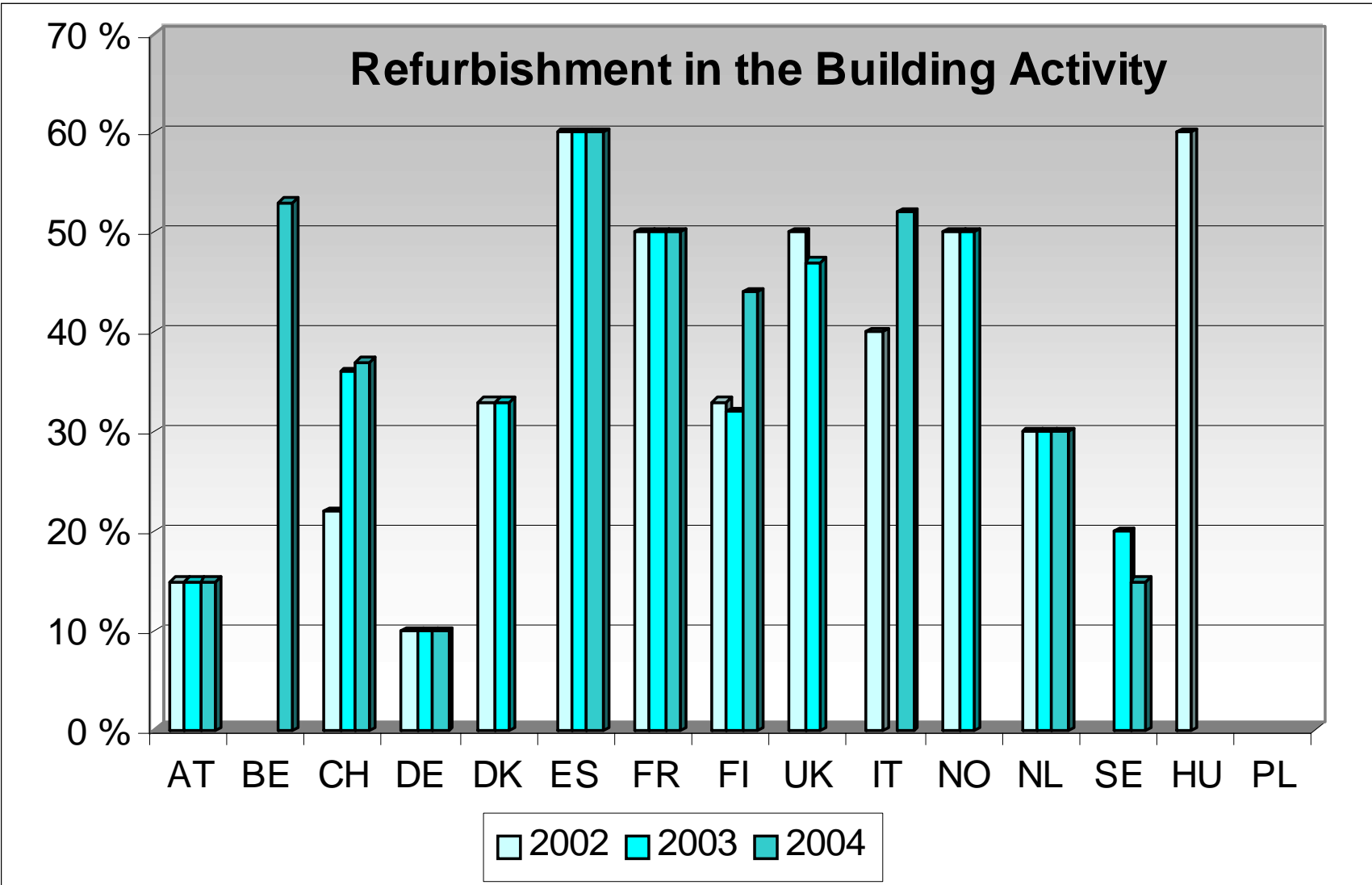
No. of completed apartments 2005





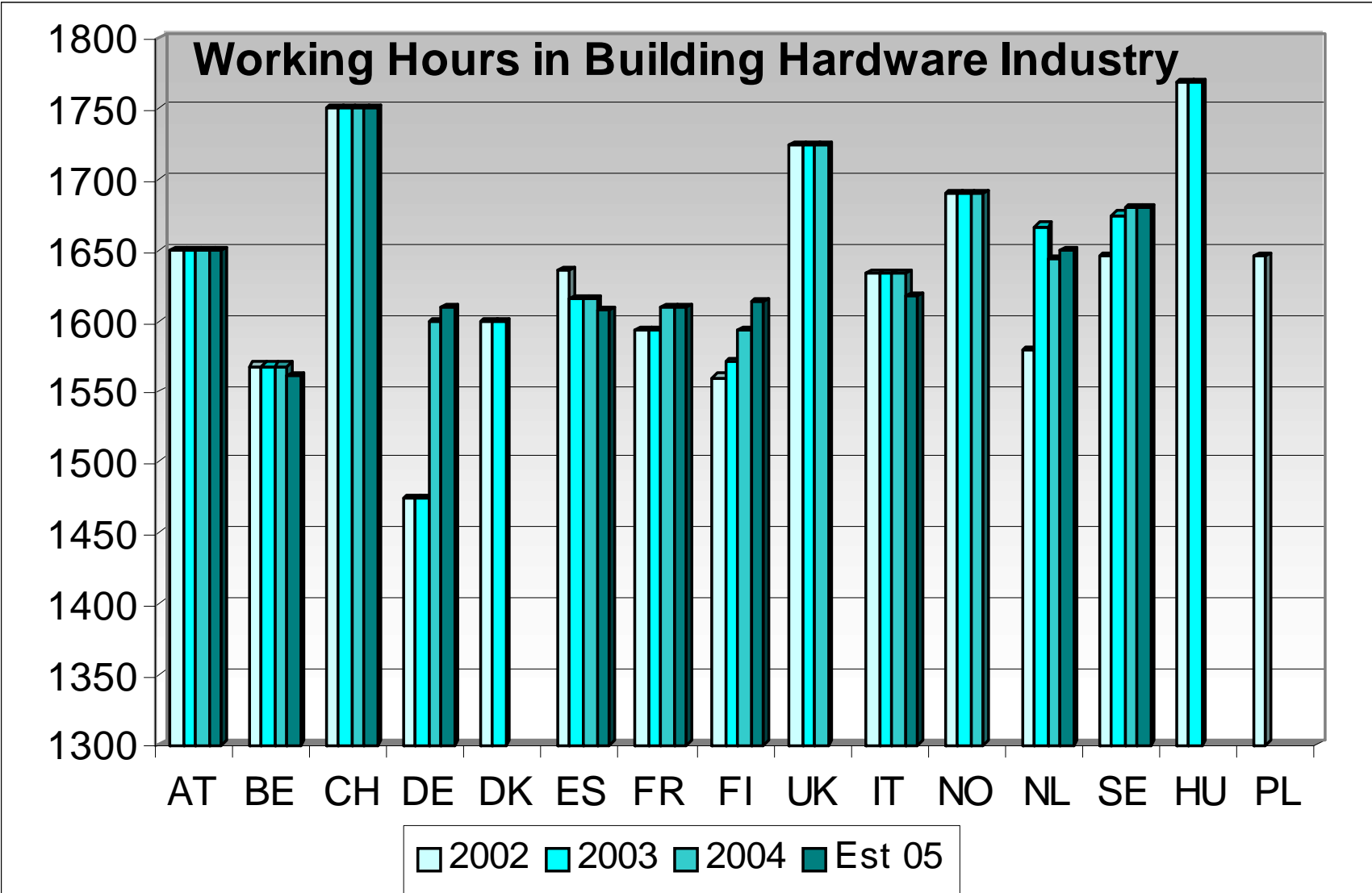






Market information

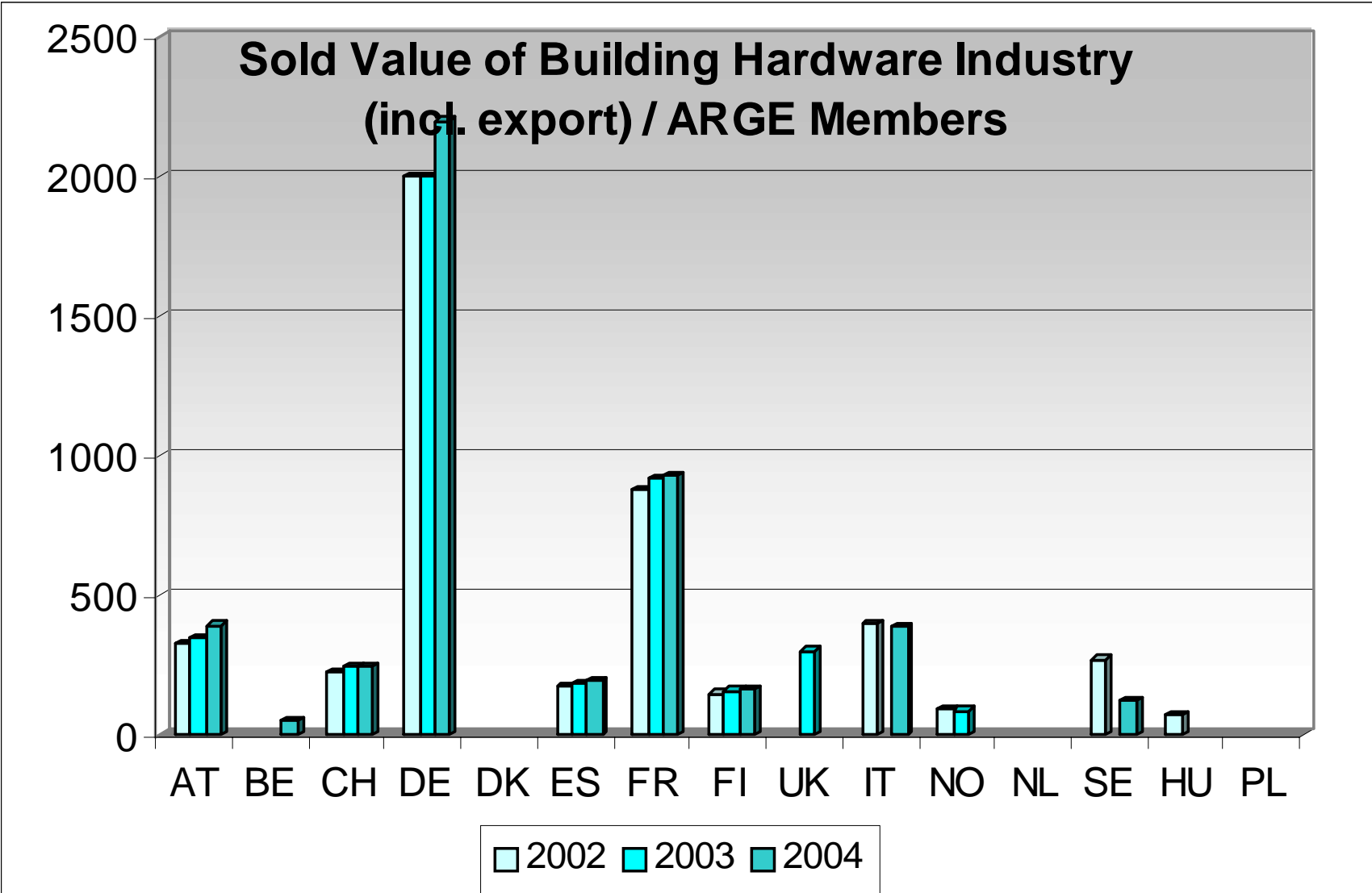
Q3: Working hours in the BH Industry



Sold Value of Building Hardware Mill. EUR

*Q4: Sold value of the Building Hardware
Industry*

*Data asked: Total sales value in turnover of
only Building Hardware products produced
by National Association members and
including export*



Competition from South-East Asia

Q5: Members to give the best estimation of the most significant trend concerning the competition from South-East Asia.

*Data asked: Is the competition **decreasing, unchanged or increasing** in locks&cylinders, window hw, door hw, access control and what is the trend to import outside traditional channels*

